

# Oahu Local Market Update

## January 2025



<u>LOCAL MARKETS</u>	<u>TMK AREAS</u>
Moanalua - Salt Lake	1-1-1
Kalihi - Palama	1-1-2 to 1-1-7
Downtown - Nuuanu	1-1-8 to 1-2-2
Ala Moana - Kakaako	1-2-3
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)
Waikiki	1-2-6
Kapahulu - Diamond Head	1-3-1 to 1-3-4
Waialae - Kahala	1-3-5
Aina Haina - Kuliouou	1-3-6 to 1-3-8
Hawaii Kai	1-3-9
Kailua - Waimanalo	1-4-1 to selected 1-4-4
Kaneohe	1-4-4 to 1-4-7
Windward Coast	1-4-8 to 1-5-5
North Shore	1-5-6 to 1-6-9
Wahiawa	1-7-1 to 1-7-7
Makaha - Nanakuli	1-8-1 to 1-8-9
Ewa Plain	1-9-1
Makakilo	1-9-2 to 1-9-3
Waipahu	1-9-4
Mililani	Selected 1-9-4 to 1-9-5
Pearl City - Aiea	1-9-6 to 1-9-9

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SOURCE: Honolulu Board of REALTORS®, residential resales data compiled from HiCentral MLS, Ltd.®

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## Local Market Update Single Family Homes January 2025

JANUARY 2025		Closed Sales			Median Sales Price			Percent of Original List Price Received			Median Days on Market		
		Jan-25	Jan-24	Change	Jan-25	Jan-24	Change	Jan-25	Jan-24	Change	Jan-25	Jan-24	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	4	3	33%	\$2,225,000	\$1,575,000	41%	92.5%	94.2%	-2%	75	59	27%
Ala Moana - Kakaako	1-2-3	1	0	-	\$1,240,000	-	-	96.3%	-	-	11	-	-
Downtown - Nuuanu	1-1-8 to 1-2-2	7	6	17%	\$1,446,500	\$1,190,000	22%	100.3%	94.3%	6%	18	22	-18%
Ewa Plain	1-9-1	33	34	-3%	\$880,000	\$865,000	2%	98.1%	99.7%	-2%	37	28	32%
Hawaii Kai	1-3-9	10	11	-9%	\$1,487,500	\$1,675,000	-11%	99.8%	98.5%	1%	11	29	-62%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	12	15	-20%	\$1,555,039	\$1,725,000	-10%	97.7%	98.3%	-1%	9	26	-65%
Kalihi - Palama	1-1-2 to 1-1-7	7	7	0%	\$1,020,000	\$925,000	10%	97.1%	100.0%	-3%	16	5	220%
Kaneohe	Selected 1-4-4 to 1-4-7	15	10	50%	\$1,163,121	\$1,280,000	-9%	98.4%	100.0%	-2%	23	14	64%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	12	10	20%	\$1,260,000	\$1,425,000	-12%	94.8%	99.4%	-5%	23	37	-38%
Makaha - Nanakuli	1-8-1 to 1-8-9	16	21	-24%	\$607,000	\$649,000	-6%	96.3%	96.8%	-1%	63	55	15%
Makakilo	1-9-2 to 1-9-3	6	3	100%	\$1,132,000	\$799,000	42%	98.8%	92.0%	7%	65	48	35%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	8	7	14%	\$1,310,000	\$1,488,888	-12%	98.7%	97.4%	1%	18	19	-5%
Mililani	Selected 1-9-4 to 1-9-5	10	9	11%	\$937,500	\$975,000	-4%	97.3%	98.0%	-1%	27	31	-13%
Moanalua - Salt Lake	1-1-1	3	3	0%	\$1,680,000	\$1,525,000	10%	100.0%	99.0%	1%	13	14	-7%
North Shore	1-5-6 to 1-6-9	9	4	125%	\$2,350,000	\$2,065,000	14%	92.2%	89.4%	3%	39	90	-57%
Pearl City - Aiea	1-9-6 to 1-9-9	16	14	14%	\$1,162,500	\$977,500	19%	100.0%	98.9%	1%	12	30	-60%
Wahiawa	1-7-1 to 1-7-7	4	7	-43%	\$845,500	\$820,000	3%	99.0%	91.8%	8%	64	44	45%
Waiialae - Kahala	1-3-5	6	6	0%	\$2,559,000	\$1,716,500	49%	92.3%	100.8%	-8%	84	39	115%
Waikiki	1-2-6	0	0	-	-	-	-	-	-	-	-	-	-
Waipahu	1-9-4	14	7	100%	\$958,500	\$950,000	1%	95.7%	96.7%	-1%	30	47	-36%
Windward Coast	1-4-8 to 1-5-5	3	7	-57%	\$1,180,000	\$900,000	31%	90.3%	90.4%	0%	25	93	-73%

JANUARY 2025		New Listings			Pending Sales*			Active Inventory*			Total Inventory In Escrow*		
		Jan-25	Jan-24	Change	Jan-25	Jan-24	Change	Jan-25	Jan-24	Change	Jan-25	Jan-24	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	10	5	100%	2	5	-60%	26	21	24%	7	10	-30%
Ala Moana - Kakaako	1-2-3	2	0	-	1	2	-50%	9	2	350%	1	2	-50%
Downtown - Nuuanu	1-1-8 to 1-2-2	10	6	67%	10	3	233%	14	21	-33%	12	4	200%
Ewa Plain	1-9-1	58	60	-3%	23	40	-43%	111	95	17%	37	65	-43%
Hawaii Kai	1-3-9	21	13	62%	10	9	11%	33	27	22%	12	11	9%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	28	31	-10%	18	22	-18%	48	40	20%	25	28	-11%
Kalihi - Palama	1-1-2 to 1-1-7	15	9	67%	7	8	-13%	35	31	13%	18	14	29%
Kaneohe	Selected 1-4-4 to 1-4-7	25	20	25%	14	21	-33%	41	26	58%	26	28	-7%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	15	16	-6%	17	11	55%	43	41	5%	28	19	47%
Makaha - Nanakuli	1-8-1 to 1-8-9	29	24	21%	14	15	-7%	107	78	37%	34	33	3%
Makakilo	1-9-2 to 1-9-3	16	13	23%	10	9	11%	30	21	43%	10	13	-23%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	14	10	40%	7	5	40%	34	38	-11%	14	9	56%
Mililani	Selected 1-9-4 to 1-9-5	13	14	-7%	15	10	50%	26	19	37%	16	13	23%
Moanalua - Salt Lake	1-1-1	6	6	0%	6	5	20%	7	9	-22%	9	7	29%
North Shore	1-5-6 to 1-6-9	7	7	0%	5	2	150%	49	35	40%	10	8	25%
Pearl City - Aiea	1-9-6 to 1-9-9	21	20	5%	10	21	-52%	30	22	36%	19	29	-34%
Wahiawa	1-7-1 to 1-7-7	7	9	-22%	4	9	-56%	24	13	85%	9	10	-10%
Waiialae - Kahala	1-3-5	4	9	-56%	10	6	67%	16	27	-41%	13	6	117%
Waikiki	1-2-6	0	0	-	0	0	-	1	0	-	0	0	-
Waipahu	1-9-4	26	11	136%	20	13	54%	30	24	25%	25	21	19%
Windward Coast	1-4-8 to 1-5-5	9	2	350%	6	4	50%	20	17	18%	10	4	150%

\*Metrics updated as of 2021, in accordance with Monthly Statistical Report.

## Local Market Update

### Condos

#### January 2025

JANUARY 2025		Closed Sales			Median Sales Price			Percent of Original List Price Received			Median Days on Market		
		Jan-25	Jan-24	Change	Jan-25	Jan-24	Change	Jan-25	Jan-24	Change	Jan-25	Jan-24	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	0	0	-	-	-	-	-	-	-	-	-	-
Ala Moana - Kakaako	1-2-3	47	29	62%	\$780,000	\$600,000	30%	97.6%	96.1%	2%	26	26	0%
Downtown - Nuuanu	1-1-8 to 1-2-2	25	21	19%	\$399,000	\$550,000	-27%	95.3%	98.4%	-3%	36	19	89%
Ewa Plain	1-9-1	27	18	50%	\$710,000	\$635,000	12%	98.0%	100.0%	-2%	58	23	152%
Hawaii Kai	1-3-9	11	6	83%	\$740,000	\$774,000	-4%	97.2%	100.0%	-3%	58	15	287%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	7	8	-13%	\$975,000	\$755,000	29%	97.6%	98.1%	-1%	36	35	3%
Kalihi - Palama	1-1-2 to 1-1-7	6	11	-45%	\$389,000	\$380,000	2%	95.8%	95.2%	1%	31	48	-35%
Kaneohe	Selected 1-4-4 to 1-4-7	11	10	10%	\$725,000	\$752,500	-4%	98.0%	97.9%	0%	25	42	-40%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	6	7	-14%	\$567,000	\$607,000	-7%	98.7%	98.2%	1%	14	16	-13%
Makaha - Nanakuli	1-8-1 to 1-8-9	14	8	75%	\$280,000	\$310,000	-10%	93.0%	99.9%	-7%	44	27	63%
Makakilo	1-9-2 to 1-9-3	5	6	-17%	\$500,000	\$532,500	-6%	97.6%	101.6%	-4%	24	35	-31%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	22	27	-19%	\$389,500	\$405,000	-4%	95.2%	98.3%	-3%	88	31	184%
Mililani	Selected 1-9-4 to 1-9-5	20	18	11%	\$567,500	\$535,000	6%	99.5%	100.0%	-1%	35	16	119%
Moanalua - Salt Lake	1-1-1	12	9	33%	\$479,000	\$400,000	20%	97.1%	95.1%	2%	33	50	-34%
North Shore	1-5-6 to 1-6-9	5	3	67%	\$450,000	\$440,000	2%	99.1%	97.9%	1%	18	55	-67%
Pearl City - Aiea	1-9-6 to 1-9-9	14	19	-26%	\$515,000	\$415,000	24%	98.7%	99.6%	-1%	45	22	105%
Wahiawa	1-7-1 to 1-7-7	1	2	-50%	\$310,000	\$364,000	-15%	92.8%	95.8%	-3%	78	62	26%
Waialae - Kahala	1-3-5	2	4	-50%	\$875,000	\$655,000	34%	88.0%	98.2%	-10%	67	35	91%
Waikiki	1-2-6	65	70	-7%	\$479,000	\$424,500	13%	94.7%	96.7%	-2%	76	35	117%
Waipahu	1-9-4	9	16	-44%	\$500,000	\$525,000	-5%	100.0%	98.9%	1%	14	35	-60%
Windward Coast	1-4-8 to 1-5-5	3	0	-	\$440,000	-	-	100.0%	-	-	6	-	-

JANUARY 2025		New Listings			Pending Sales*			Active Inventory*			Total Inventory In Escrow*		
		Jan-25	Jan-24	Change	Jan-25	Jan-24	Change	Jan-25	Jan-24	Change	Jan-25	Jan-24	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	0	0	-	0	0	-	2	0	-	0	0	-
Ala Moana - Kakaako	1-2-3	92	82	12%	36	35	3%	383	294	30%	53	48	10%
Downtown - Nuuanu	1-1-8 to 1-2-2	42	35	20%	19	29	-34%	158	67	136%	32	41	-22%
Ewa Plain	1-9-1	55	40	38%	33	29	14%	113	68	66%	50	43	16%
Hawaii Kai	1-3-9	31	21	48%	11	14	-21%	60	25	140%	14	16	-13%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	11	10	10%	8	9	-11%	21	16	31%	10	12	-17%
Kalihi - Palama	1-1-2 to 1-1-7	17	14	21%	10	8	25%	33	33	0%	16	14	14%
Kaneohe	Selected 1-4-4 to 1-4-7	29	17	71%	16	12	33%	49	24	104%	19	15	27%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	12	13	-8%	7	6	17%	46	24	92%	8	8	0%
Makaha - Nanakuli	1-8-1 to 1-8-9	34	24	42%	11	11	0%	93	53	75%	17	18	-6%
Makakilo	1-9-2 to 1-9-3	20	9	122%	7	9	-22%	32	15	113%	9	15	-40%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	73	64	14%	41	33	24%	216	156	38%	54	54	0%
Mililani	Selected 1-9-4 to 1-9-5	38	36	6%	19	24	-21%	68	43	58%	24	30	-20%
Moanalua - Salt Lake	1-1-1	31	18	72%	7	14	-50%	72	27	167%	10	20	-50%
North Shore	1-5-6 to 1-6-9	9	5	80%	4	2	100%	17	6	183%	6	4	50%
Pearl City - Aiea	1-9-6 to 1-9-9	44	30	47%	26	21	24%	107	52	106%	31	25	24%
Wahiawa	1-7-1 to 1-7-7	4	3	33%	5	2	150%	3	5	-40%	8	3	167%
Waialae - Kahala	1-3-5	3	4	-25%	3	3	0%	16	10	60%	5	4	25%
Waikiki	1-2-6	170	147	16%	79	105	-25%	539	404	33%	111	146	-24%
Waipahu	1-9-4	19	6	217%	10	8	25%	47	12	292%	14	10	40%
Windward Coast	1-4-8 to 1-5-5	5	3	67%	5	2	150%	13	14	-7%	9	6	50%

\*Metrics updated as of 2021, in accordance with Monthly Statistical Report.

## Local Market Update

### Single Family Homes and Condos

Year-to-Date January 2025

YEAR-TO-DATE Single-Family Homes		Closed Sales			Median Sales Price			% Orig. List Price Received			Median Days on Market			New Listings			Pending Sales*		
		Jan-25	Jan-24	Change	Jan-25	Jan-24	Change	Jan-25	Jan-24	Change	Jan-25	Jan-24	Change	Jan-25	Jan-24	Change	Jan-25	Jan-24	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	4	3	33%	\$2,225,000	\$1,575,000	41%	92.5%	94.2%	-2%	75	59	27%	10	5	100%	2	5	-60%
Ala Moana - Kakaako	1-2-3	1	0	-	\$1,240,000	-	-	96.3%	-	-	11	-	-	2	0	-	1	2	-50%
Downtown - Nuuanu	1-1-8 to 1-2-2	7	6	17%	\$1,446,500	\$1,190,000	22%	100.3%	94.3%	6%	18	22	-18%	10	6	67%	10	3	233%
Ewa Plain	1-9-1	33	34	-3%	\$880,000	\$865,000	2%	98.1%	99.7%	-2%	37	28	32%	58	60	-3%	23	40	-43%
Hawaii Kai	1-3-9	10	11	-9%	\$1,487,500	\$1,675,000	-11%	99.8%	98.5%	1%	11	29	-62%	21	13	62%	10	9	11%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	12	15	-20%	\$1,555,039	\$1,725,000	-10%	97.7%	98.3%	-1%	9	26	-65%	28	31	-10%	18	22	-18%
Kalihi - Palama	1-1-2 to 1-1-7	7	7	0%	\$1,020,000	\$925,000	10%	97.1%	100.0%	-3%	16	5	220%	15	9	67%	7	8	-13%
Kaneohe	Selected 1-4-4 to 1-4-7	15	10	50%	\$1,163,121	\$1,280,000	-9%	98.4%	100.0%	-2%	23	14	64%	25	20	25%	14	21	-33%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	12	10	20%	\$1,260,000	\$1,425,000	-12%	94.8%	99.4%	-5%	23	37	-38%	15	16	-6%	17	11	55%
Makaha - Nanakuli	1-8-1 to 1-8-9	16	21	-24%	\$607,000	\$649,000	-6%	96.3%	96.8%	-1%	63	55	15%	29	24	21%	14	15	-7%
Makakilo	1-9-2 to 1-9-3	6	3	100%	\$1,132,000	\$799,000	42%	98.8%	92.0%	7%	65	48	35%	16	13	23%	10	9	11%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	8	7	14%	\$1,310,000	\$1,488,888	-12%	98.7%	97.4%	1%	18	19	-5%	14	10	40%	7	5	40%
Mililani	Selected 1-9-4 to 1-9-5	10	9	11%	\$937,500	\$975,000	-4%	97.3%	98.0%	-1%	27	31	-13%	13	14	-7%	15	10	50%
Moanalua - Salt Lake	1-1-1	3	3	0%	\$1,680,000	\$1,525,000	10%	100.0%	99.0%	1%	13	14	-7%	6	6	0%	6	5	20%
North Shore	1-5-6 to 1-6-9	9	4	125%	\$2,350,000	\$2,065,000	14%	92.2%	89.4%	3%	39	90	-57%	7	7	0%	5	2	150%
Pearl City - Aiea	1-9-6 to 1-9-9	16	14	14%	\$1,162,500	\$977,500	19%	100.0%	98.9%	1%	12	30	-60%	21	20	5%	10	21	-52%
Wahiawa	1-7-1 to 1-7-7	4	7	-43%	\$845,500	\$820,000	3%	99.0%	91.8%	8%	64	44	45%	7	9	-22%	4	9	-56%
Waialae - Kahala	1-3-5	6	6	0%	\$2,559,000	\$1,716,500	49%	92.3%	100.8%	-8%	84	39	115%	4	9	-56%	10	6	67%
Waikiki	1-2-6	0	0	-	-	-	-	-	-	-	-	-	-	0	0	-	0	0	-
Waipahu	1-9-4	14	7	100%	\$958,500	\$950,000	1%	95.7%	96.7%	-1%	30	47	-36%	26	11	136%	20	13	54%
Windward Coast	1-4-8 to 1-5-5	3	7	-57%	\$1,180,000	\$900,000	31%	90.3%	90.4%	0%	25	93	-73%	9	2	350%	6	4	50%

YEAR-TO-DATE Condos		Closed Sales			Median Sales Price			% Orig. List Price Received			Median Days on Market			New Listings			Pending Sales*		
		Jan-25	Jan-24	Change	Jan-25	Jan-24	Change	Jan-25	Jan-24	Change	Jan-25	Jan-24	Change	Jan-25	Jan-24	Change	Jan-25	Jan-24	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	0	0	-	-	-	-	-	-	-	-	-	-	0	0	-	0	0	-
Ala Moana - Kakaako	1-2-3	47	29	62%	\$780,000	\$600,000	30%	97.6%	96.1%	2%	26	26	0%	92	82	12%	36	35	3%
Downtown - Nuuanu	1-1-8 to 1-2-2	25	21	19%	\$399,000	\$550,000	-27%	95.3%	98.4%	-3%	36	19	89%	42	35	20%	19	29	-34%
Ewa Plain	1-9-1	27	18	50%	\$710,000	\$635,000	12%	98.0%	100.0%	-2%	58	23	152%	55	40	38%	33	29	14%
Hawaii Kai	1-3-9	11	6	83%	\$740,000	\$774,000	-4%	97.2%	100.0%	-3%	58	15	287%	31	21	48%	11	14	-21%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	7	8	-13%	\$975,000	\$755,000	29%	97.6%	98.1%	-1%	36	35	3%	11	10	10%	8	9	-11%
Kalihi - Palama	1-1-2 to 1-1-7	6	11	-45%	\$389,000	\$380,000	2%	95.8%	95.2%	1%	31	48	-35%	17	14	21%	10	8	25%
Kaneohe	Selected 1-4-4 to 1-4-7	11	10	10%	\$725,000	\$752,500	-4%	98.0%	97.9%	0%	25	42	-40%	29	17	71%	16	12	33%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	6	7	-14%	\$567,000	\$607,000	-7%	98.7%	98.2%	1%	14	16	-13%	12	13	-8%	7	6	17%
Makaha - Nanakuli	1-8-1 to 1-8-9	14	8	75%	\$280,000	\$310,000	-10%	93.0%	99.9%	-7%	44	27	63%	34	24	42%	11	11	0%
Makakilo	1-9-2 to 1-9-3	5	6	-17%	\$500,000	\$532,500	-6%	97.6%	101.6%	-4%	24	35	-31%	20	9	122%	7	9	-22%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	22	27	-19%	\$389,500	\$405,000	-4%	95.2%	98.3%	-3%	88	31	184%	73	64	14%	41	33	24%
Mililani	Selected 1-9-4 to 1-9-5	20	18	11%	\$567,500	\$535,000	6%	99.5%	100.0%	-1%	35	16	119%	38	36	6%	19	24	-21%
Moanalua - Salt Lake	1-1-1	12	9	33%	\$479,000	\$400,000	20%	97.1%	95.1%	2%	33	50	-34%	31	18	72%	7	14	-50%
North Shore	1-5-6 to 1-6-9	5	3	67%	\$450,000	\$440,000	2%	99.1%	97.9%	1%	18	55	-67%	9	5	80%	4	2	100%
Pearl City - Aiea	1-9-6 to 1-9-9	14	19	-26%	\$515,000	\$415,000	24%	98.7%	99.6%	-1%	45	22	105%	44	30	47%	26	21	24%
Wahiawa	1-7-1 to 1-7-7	1	2	-50%	\$310,000	\$364,000	-15%	92.8%	95.8%	-3%	78	62	26%	4	3	33%	5	2	150%
Waialae - Kahala	1-3-5	2	4	-50%	\$875,000	\$655,000	34%	88.0%	98.2%	-10%	67	35	91%	3	4	-25%	3	3	0%
Waikiki	1-2-6	65	70	-7%	\$479,000	\$424,500	13%	94.7%	96.7%	-2%	76	35	117%	170	147	16%	79	105	-25%
Waipahu	1-9-4	9	16	-44%	\$500,000	\$525,000	-5%	100.0%	98.9%	1%	14	35	-60%	19	6	217%	10	8	25%
Windward Coast	1-4-8 to 1-5-5	3	0	-	\$440,000	-	-	100.0%	-	-	6	-	-	5	3	67%	5	2	150%

\*Metric updated as of 2021, in accordance with Monthly Statistical Report.

# Local Market Update

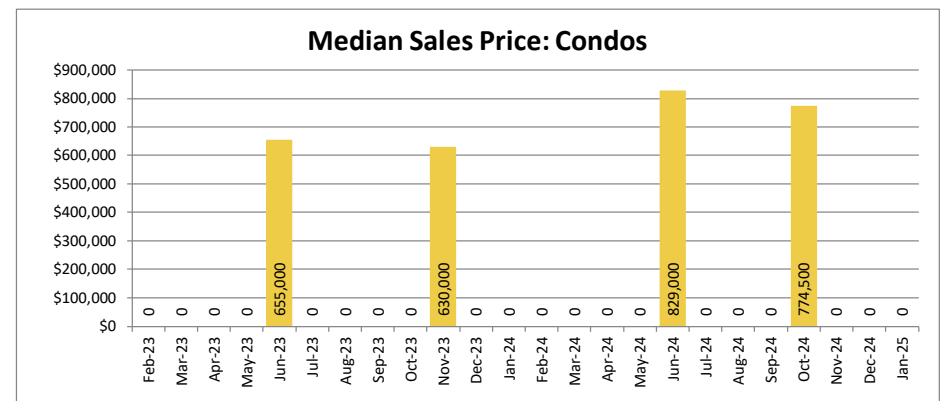
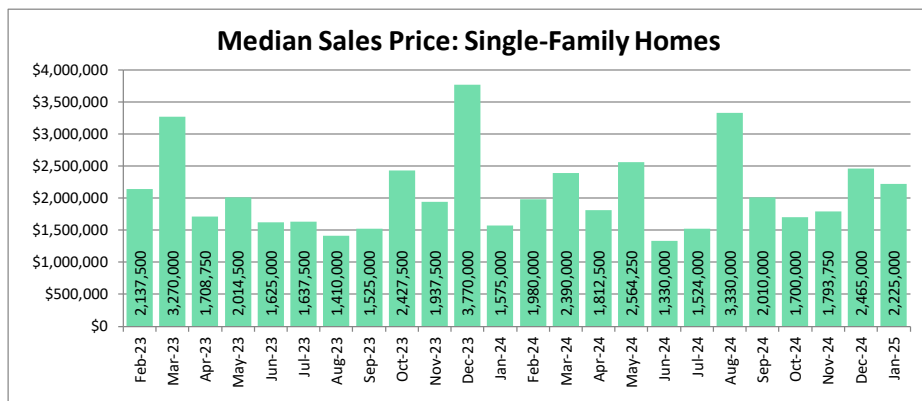
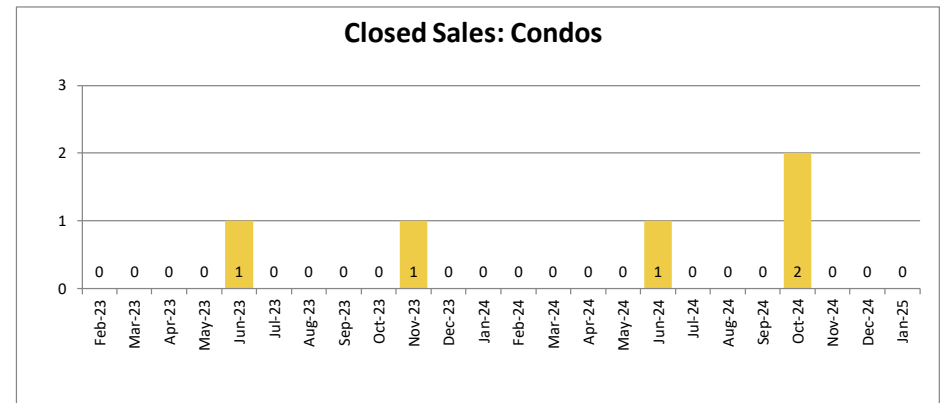
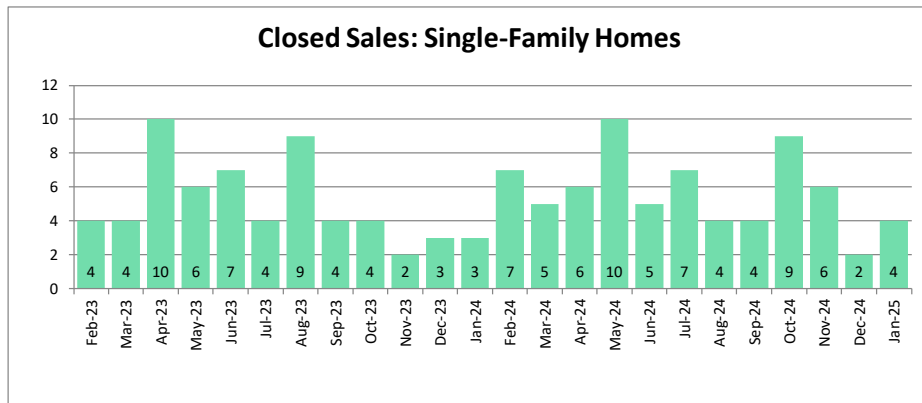
## January 2025

### Aina Haina - Kuliouou

1-3-6 to 1-3-8

Single-Family Homes	January			Year to Date		
	2025	2024	Change	2025	2024	Change
Closed Sales	4	3	33%	4	3	33%
Median Sales Price	\$2,225,000	\$1,575,000	41%	\$2,225,000	\$1,575,000	41%
Percent of Original List Price Received	92.5%	94.2%	-2%	92.5%	94.2%	-2%
Median Days on Market	75	59	27%	75	59	27%
New Listings	10	5	100%	10	5	100%
Pending Sales	2	5	-60%	2	5	-60%
Active Inventory	26	21	24%	-	-	-
Total Inventory In Escrow	7	10	-30%	-	-	-

Condos	January			Year to Date		
	2025	2024	Change	2025	2024	Change
Closed Sales	0	0	-	0	0	-
Median Sales Price	-	-	-	-	-	-
Percent of Original List Price Received	-	-	-	-	-	-
Median Days on Market	-	-	-	-	-	-
New Listings	0	0	-	0	0	-
Pending Sales	0	0	-	0	0	-
Active Inventory	2	0	-	-	-	-
Total Inventory In Escrow	0	0	-	-	-	-



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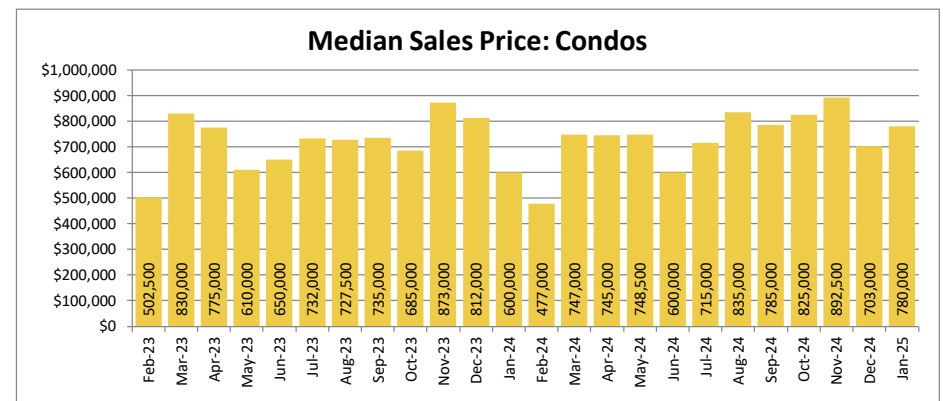
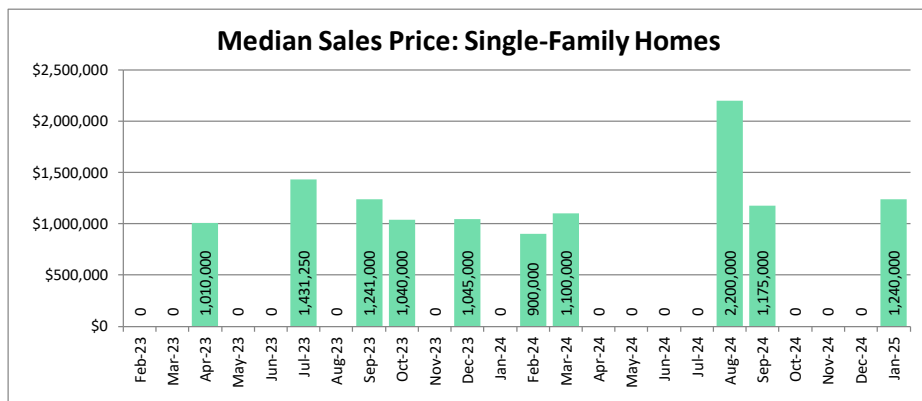
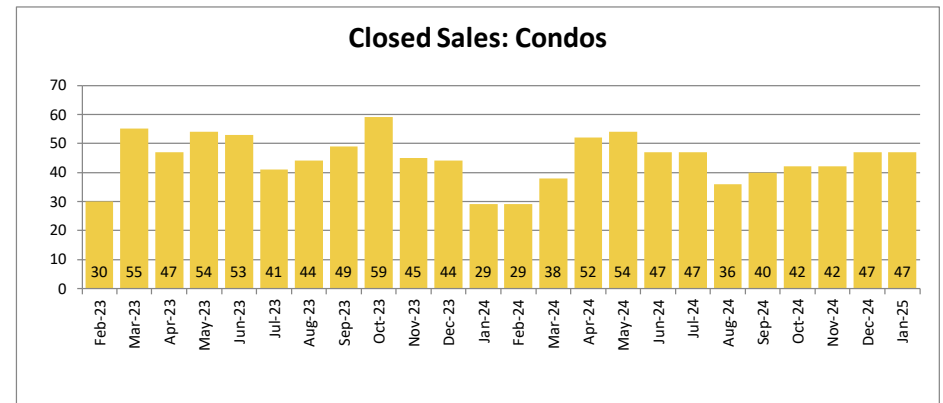
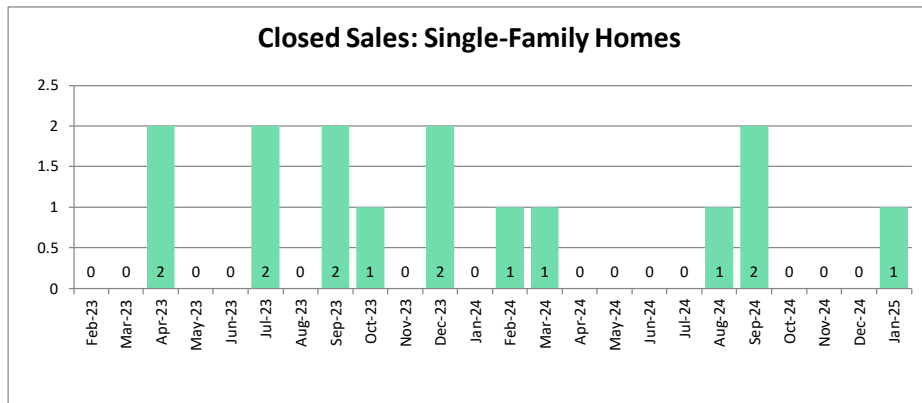
# Local Market Update

## January 2025

**Ala Moana - Kakaako**  
**1-2-3**

Single-Family Homes	January			Year to Date		
	2025	2024	Change	2025	2024	Change
Closed Sales	1	0	-	1	0	-
Median Sales Price	\$1,240,000	-	-	\$1,240,000	-	-
Percent of Original List Price Received	96.3%	-	-	96.3%	-	-
Median Days on Market	11	-	-	11	-	-
New Listings	2	0	-	2	0	-
Pending Sales	1	2	-50%	1	2	-50%
Active Inventory	9	2	350%	-	-	-
Total Inventory In Escrow	1	2	-50%	-	-	-

Condos	January			Year to Date		
	2025	2024	Change	2025	2024	Change
Closed Sales	47	29	62%	47	29	62%
Median Sales Price	\$780,000	\$600,000	30%	\$780,000	\$600,000	30%
Percent of Original List Price Received	97.6%	96.1%	2%	97.6%	96.1%	2%
Median Days on Market	26	26	0%	26	26	0%
New Listings	92	82	12%	92	82	12%
Pending Sales	36	35	3%	36	35	3%
Active Inventory	383	294	30%	-	-	-
Total Inventory In Escrow	53	48	10%	-	-	-



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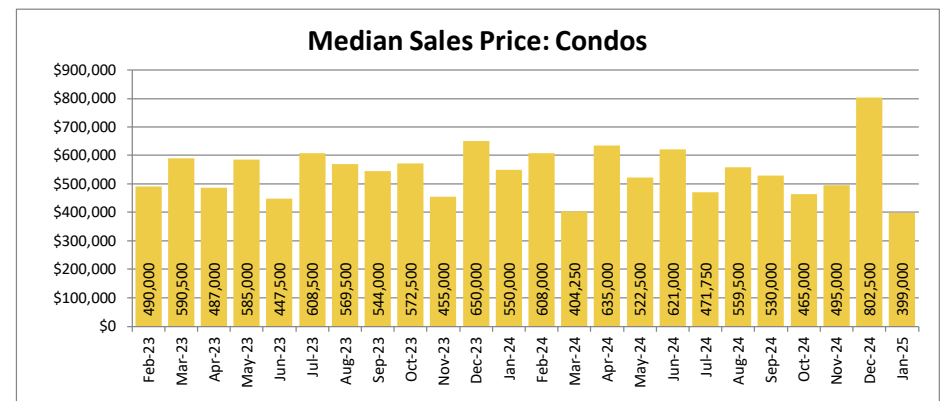
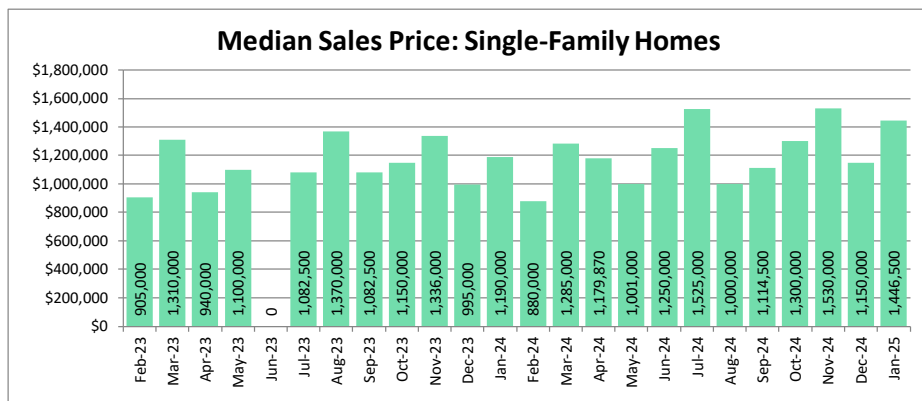
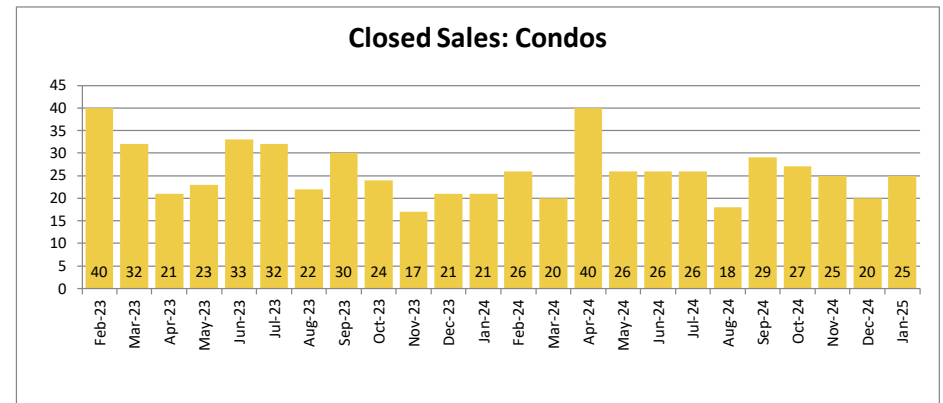
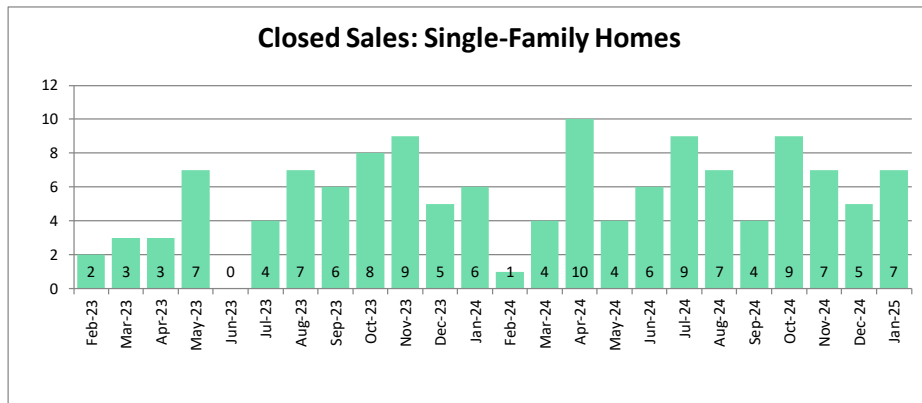
# Local Market Update

## January 2025

<b>Downtown-Nuuanu</b>
1-1-8 to 1-2-2

Single-Family Homes	January			Year to Date		
	2025	2024	Change	2025	2024	Change
Closed Sales	7	6	17%	7	6	17%
Median Sales Price	\$1,446,500	\$1,190,000	22%	\$1,446,500	\$1,190,000	22%
Percent of Original List Price Received	100.3%	94.3%	6%	100.3%	94.3%	6%
Median Days on Market	18	22	-18%	18	22	-18%
New Listings	10	6	67%	10	6	67%
Pending Sales	10	3	233%	10	3	233%
Active Inventory	14	21	-33%	-	-	-
Total Inventory In Escrow	12	4	200%	-	-	-

Condos	January			Year to Date		
	2025	2024	Change	2025	2024	Change
Closed Sales	25	21	19%	25	21	19%
Median Sales Price	\$399,000	\$550,000	-27%	\$399,000	\$550,000	-27%
Percent of Original List Price Received	95.3%	98.4%	-3%	95.3%	98.4%	-3%
Median Days on Market	36	19	89%	36	19	89%
New Listings	42	35	20%	42	35	20%
Pending Sales	19	29	-34%	19	29	-34%
Active Inventory	158	67	136%	-	-	-
Total Inventory In Escrow	32	41	-22%	-	-	-



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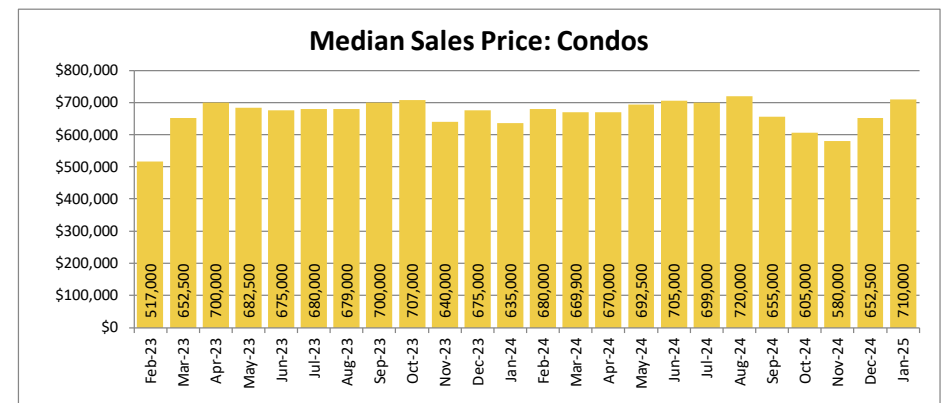
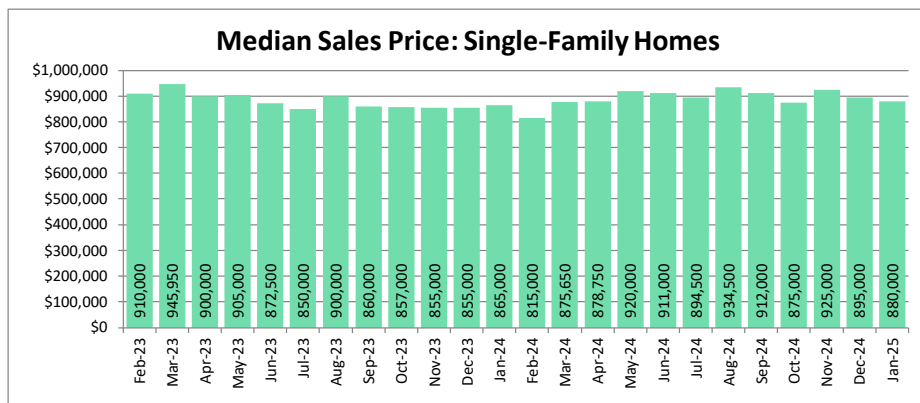
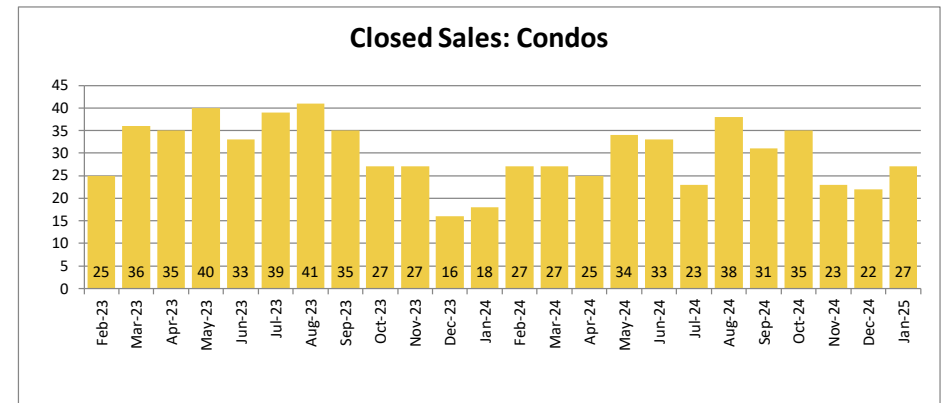
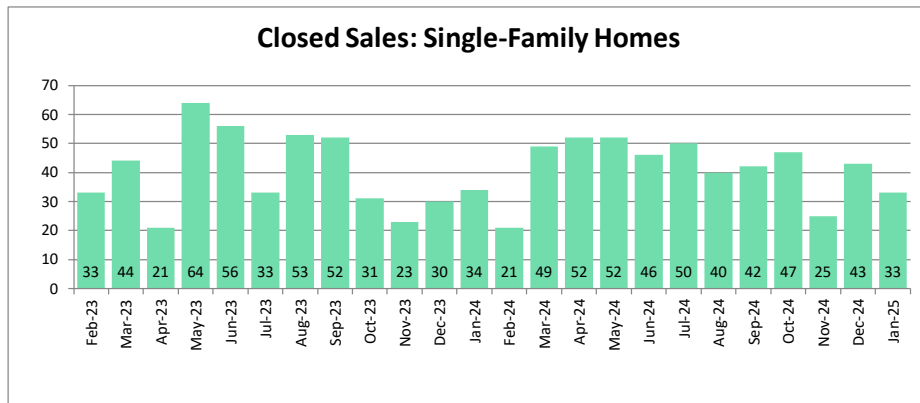
# Local Market Update

## January 2025

<b>Ewa Plain</b>
<b>1-9-1</b>

Single-Family Homes	January			Year to Date		
	2025	2024	Change	2025	2024	Change
Closed Sales	33	34	-3%	33	34	-3%
Median Sales Price	\$880,000	\$865,000	2%	\$880,000	\$865,000	2%
Percent of Original List Price Received	98.1%	99.7%	-2%	98.1%	99.7%	-2%
Median Days on Market	37	28	32%	37	28	32%
New Listings	58	60	-3%	58	60	-3%
Pending Sales	23	40	-43%	23	40	-43%
Active Inventory	111	95	17%	-	-	-
Total Inventory In Escrow	37	65	-43%	-	-	-

Condos	January			Year to Date		
	2025	2024	Change	2025	2024	Change
Closed Sales	27	18	50%	27	18	50%
Median Sales Price	\$710,000	\$635,000	12%	\$710,000	\$635,000	12%
Percent of Original List Price Received	98.0%	100.0%	-2%	98.0%	100.0%	-2%
Median Days on Market	58	23	152%	58	23	152%
New Listings	55	40	38%	55	40	38%
Pending Sales	33	29	14%	33	29	14%
Active Inventory	113	68	66%	-	-	-
Total Inventory In Escrow	50	43	16%	-	-	-



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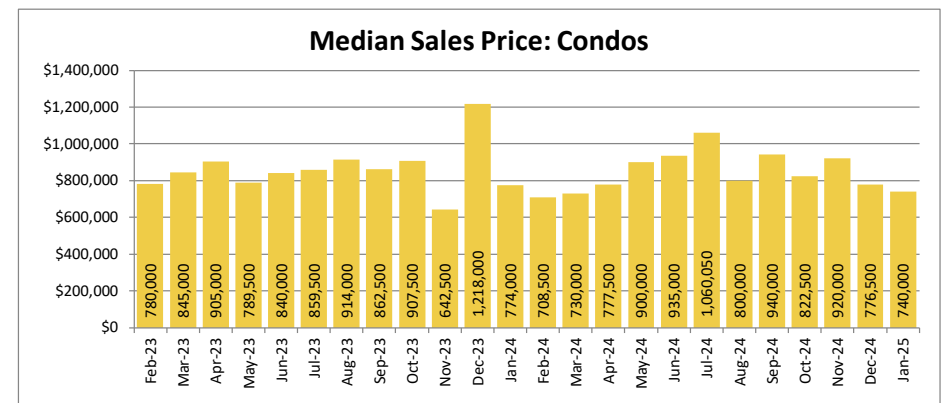
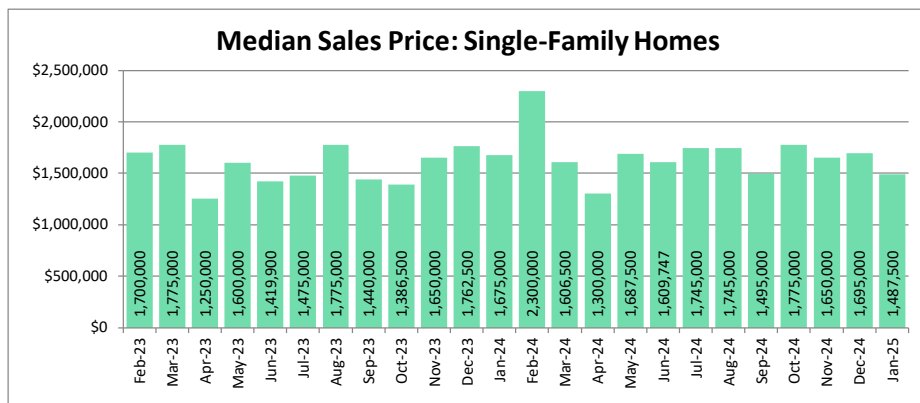
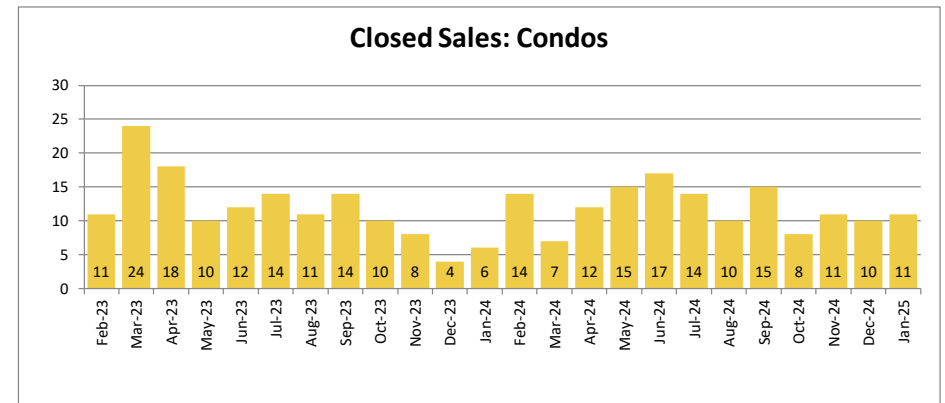
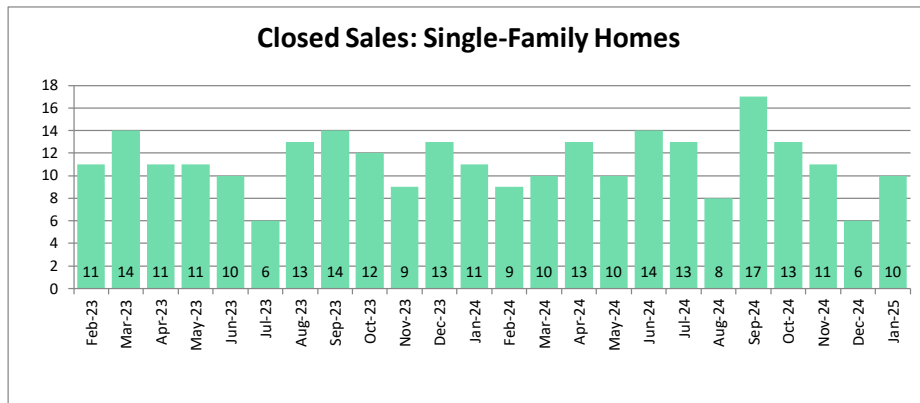
# Local Market Update

## January 2025

<b>Hawaii Kai</b>
1-3-9

Single-Family Homes	January			Year to Date		
	2025	2024	Change	2025	2024	Change
Closed Sales	10	11	-9%	10	11	-9%
Median Sales Price	\$1,487,500	\$1,675,000	-11%	\$1,487,500	\$1,675,000	-11%
Percent of Original List Price Received	99.8%	98.5%	1%	99.8%	98.5%	1%
Median Days on Market	11	29	-62%	11	29	-62%
New Listings	21	13	62%	21	13	62%
Pending Sales	10	9	11%	10	9	11%
Active Inventory	33	27	22%	-	-	-
Total Inventory In Escrow	12	11	9%	-	-	-

Condos	January			Year to Date		
	2025	2024	Change	2025	2024	Change
Closed Sales	11	6	83%	11	6	83%
Median Sales Price	\$740,000	\$774,000	-4%	\$740,000	\$774,000	-4%
Percent of Original List Price Received	97.2%	100.0%	-3%	97.2%	100.0%	-3%
Median Days on Market	58	15	287%	58	15	287%
New Listings	31	21	48%	31	21	48%
Pending Sales	11	14	-21%	11	14	-21%
Active Inventory	60	25	140%	-	-	-
Total Inventory In Escrow	14	16	-13%	-	-	-



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# Local Market Update

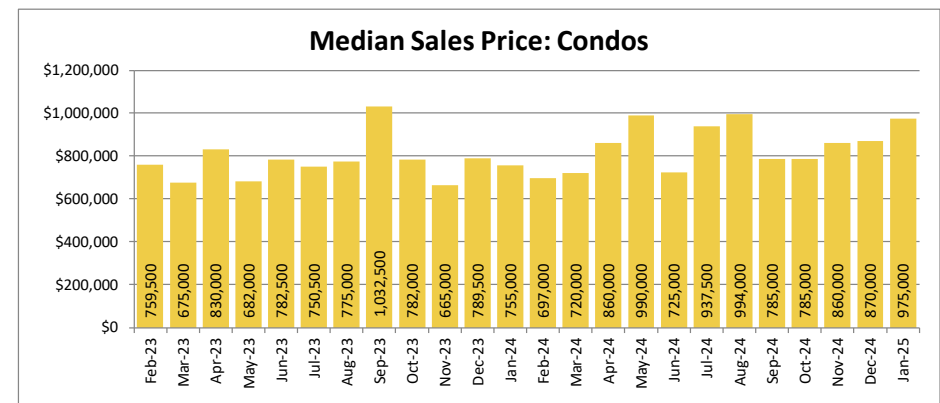
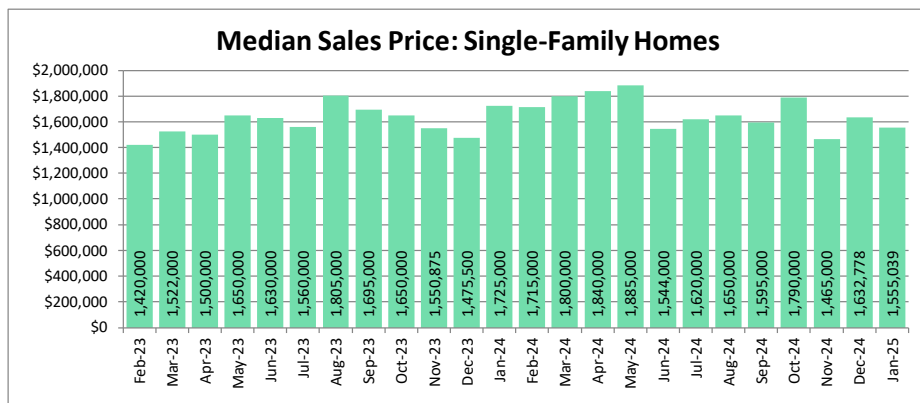
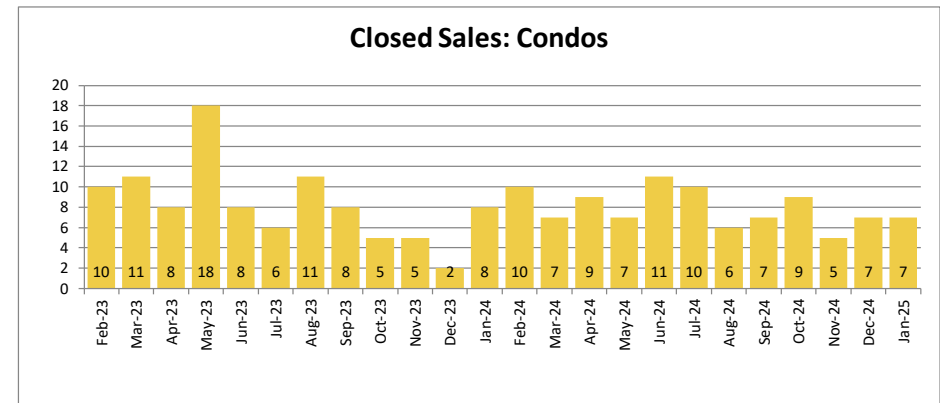
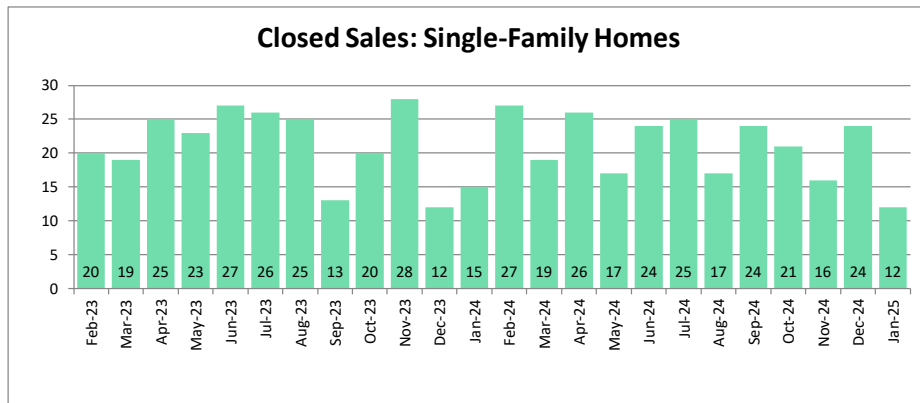
## January 2025

### Kailua - Waimanalo

1-4-1 to Selected 1-4-4

Single-Family Homes	January			Year to Date		
	2025	2024	Change	2025	2024	Change
Closed Sales	12	15	-20%	12	15	-20%
Median Sales Price	\$1,555,039	\$1,725,000	-10%	\$1,555,039	\$1,725,000	-10%
Percent of Original List Price Received	97.7%	98.3%	-1%	97.7%	98.3%	-1%
Median Days on Market	9	26	-65%	9	26	-65%
New Listings	28	31	-10%	28	31	-10%
Pending Sales	18	22	-18%	18	22	-18%
Active Inventory	48	40	20%	-	-	-
Total Inventory In Escrow	25	28	-11%	-	-	-

Condos	January			Year to Date		
	2025	2024	Change	2025	2024	Change
Closed Sales	7	8	-13%	7	8	-13%
Median Sales Price	\$975,000	\$755,000	29%	\$975,000	\$755,000	29%
Percent of Original List Price Received	97.6%	98.1%	-1%	97.6%	98.1%	-1%
Median Days on Market	36	35	3%	36	35	3%
New Listings	11	10	10%	11	10	10%
Pending Sales	8	9	-11%	8	9	-11%
Active Inventory	21	16	31%	-	-	-
Total Inventory In Escrow	10	12	-17%	-	-	-



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# Local Market Update

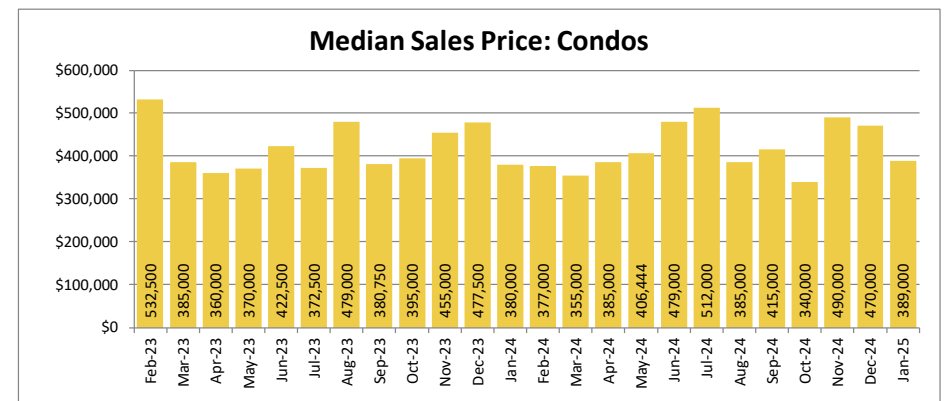
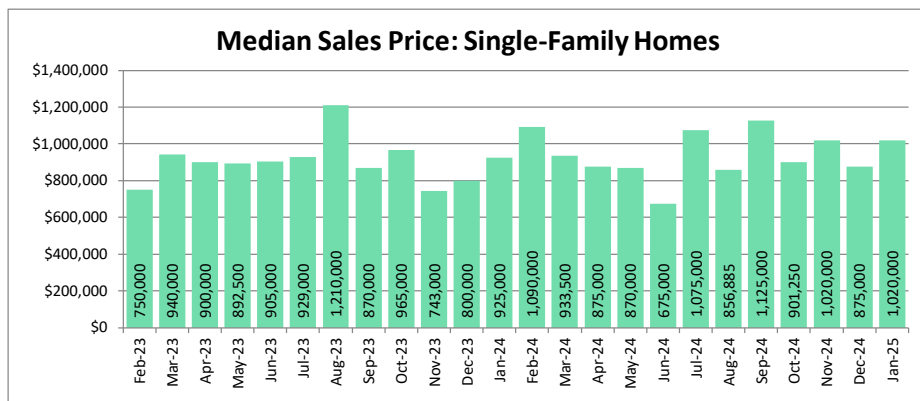
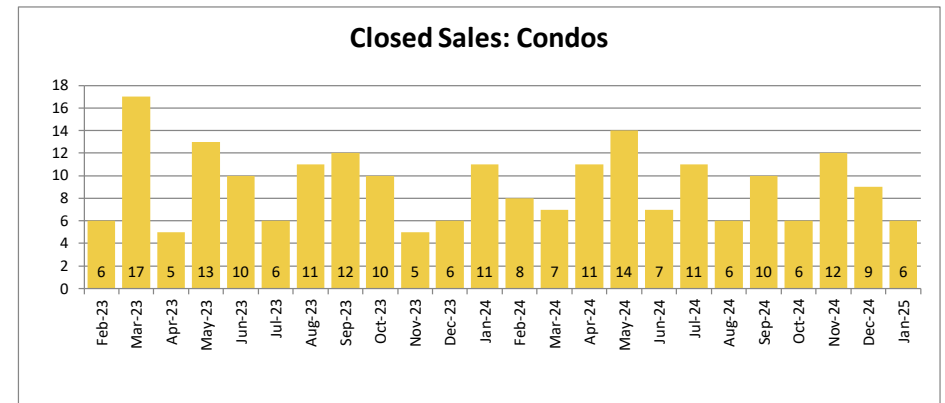
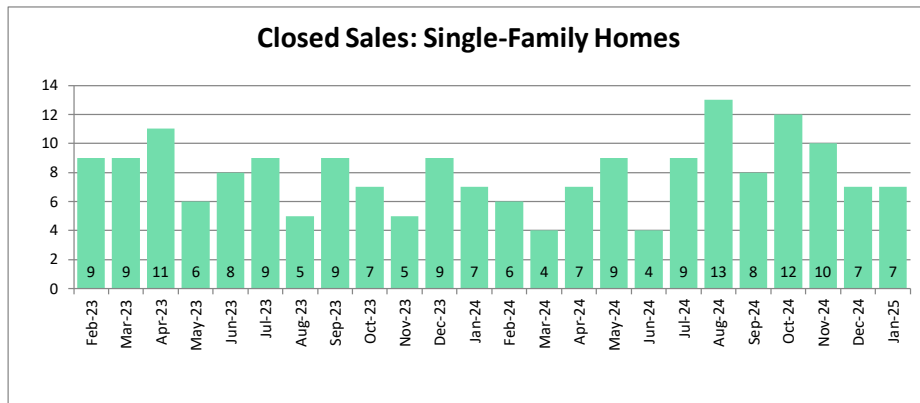
## January 2025

### Kalihi - Palama

1-1-2 to 1-1-7

Single-Family Homes	January			Year to Date		
	2025	2024	Change	2025	2024	Change
Closed Sales	7	7	0%	7	7	0%
Median Sales Price	\$1,020,000	\$925,000	10%	\$1,020,000	\$925,000	10%
Percent of Original List Price Received	97.1%	100.0%	-3%	97.1%	100.0%	-3%
Median Days on Market	16	5	220%	16	5	220%
New Listings	15	9	67%	15	9	67%
Pending Sales	7	8	-13%	7	8	-13%
Active Inventory	35	31	13%	-	-	-
Total Inventory In Escrow	18	14	29%	-	-	-

Condos	January			Year to Date		
	2025	2024	Change	2025	2024	Change
Closed Sales	6	11	-45%	6	11	-45%
Median Sales Price	\$389,000	\$380,000	2%	\$389,000	\$380,000	2%
Percent of Original List Price Received	95.8%	95.2%	1%	95.8%	95.2%	1%
Median Days on Market	31	48	-35%	31	48	-35%
New Listings	17	14	21%	17	14	21%
Pending Sales	10	8	25%	10	8	25%
Active Inventory	33	33	0%	-	-	-
Total Inventory In Escrow	16	14	14%	-	-	-



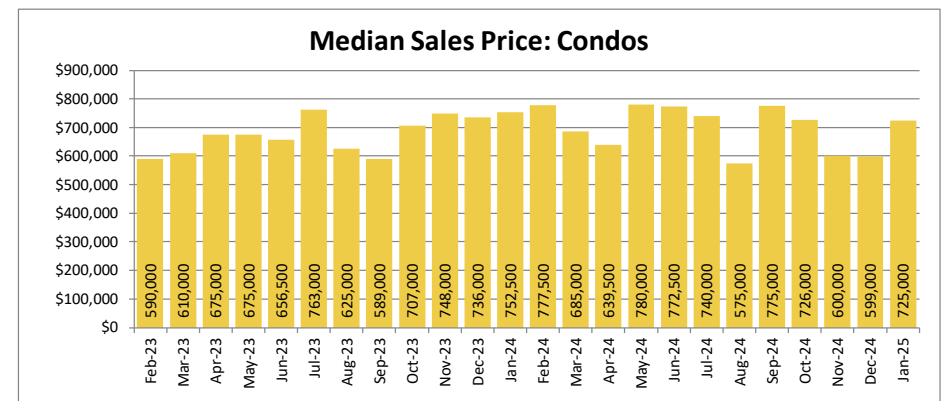
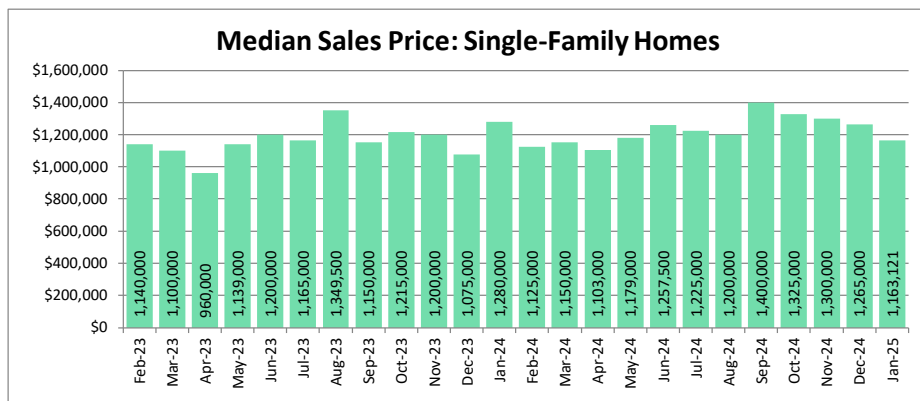
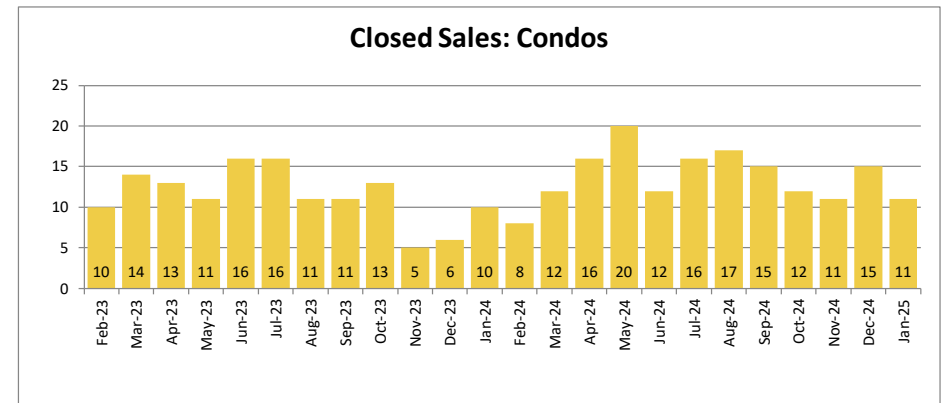
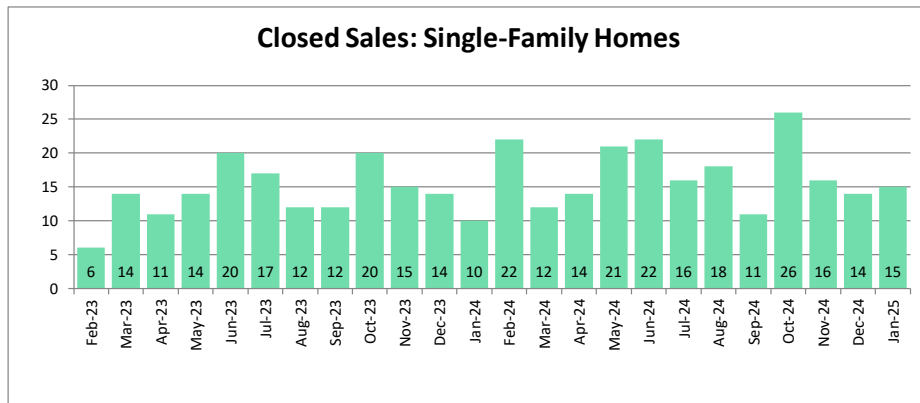
# Local Market Update

## January 2025

<b>Kaneohe</b>
Selected 1-4-4 to 1-4-7

Single-Family Homes	January			Year to Date		
	2025	2024	Change	2025	2024	Change
Closed Sales	15	10	50%	15	10	50%
Median Sales Price	\$1,163,121	\$1,280,000	-9%	\$1,163,121	\$1,280,000	-9%
Percent of Original List Price Received	98.4%	100.0%	-2%	98.4%	100.0%	-2%
Median Days on Market	23	14	64%	23	14	64%
New Listings	25	20	25%	25	20	25%
Pending Sales	14	21	-33%	14	21	-33%
Active Inventory	41	26	58%	-	-	-
Total Inventory In Escrow	26	28	-7%	-	-	-

Condos	January			Year to Date		
	2025	2024	Change	2025	2024	Change
Closed Sales	11	10	10%	11	10	10%
Median Sales Price	\$725,000	\$752,500	-4%	\$725,000	\$752,500	-4%
Percent of Original List Price Received	98.0%	97.9%	0%	98.0%	97.9%	0%
Median Days on Market	25	42	-40%	25	42	-40%
New Listings	29	17	71%	29	17	71%
Pending Sales	16	12	33%	16	12	33%
Active Inventory	49	24	104%	-	-	-
Total Inventory In Escrow	19	15	27%	-	-	-



# Local Market Update

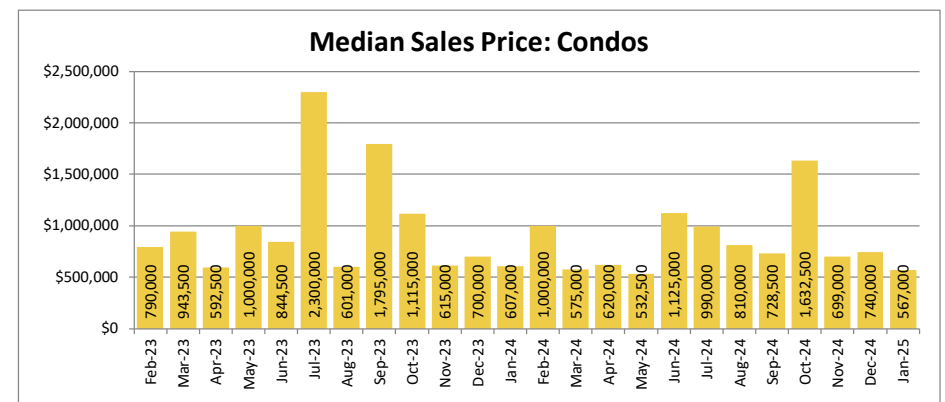
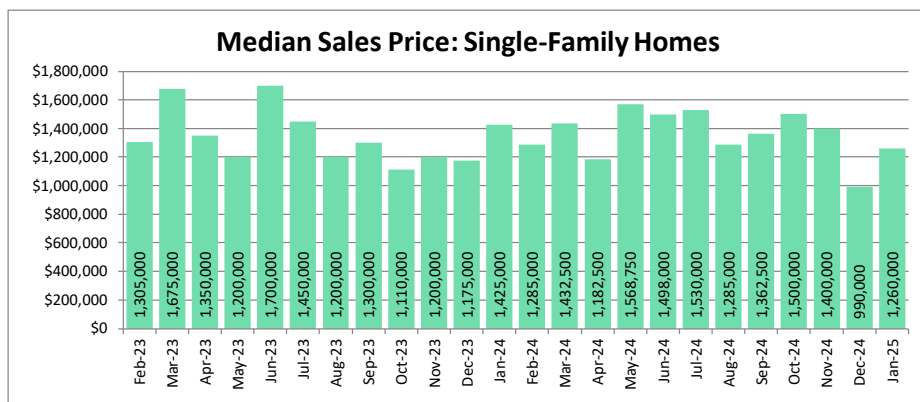
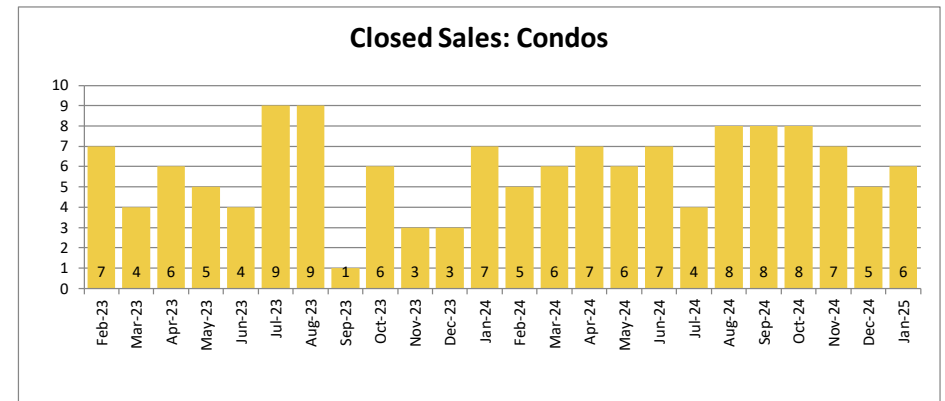
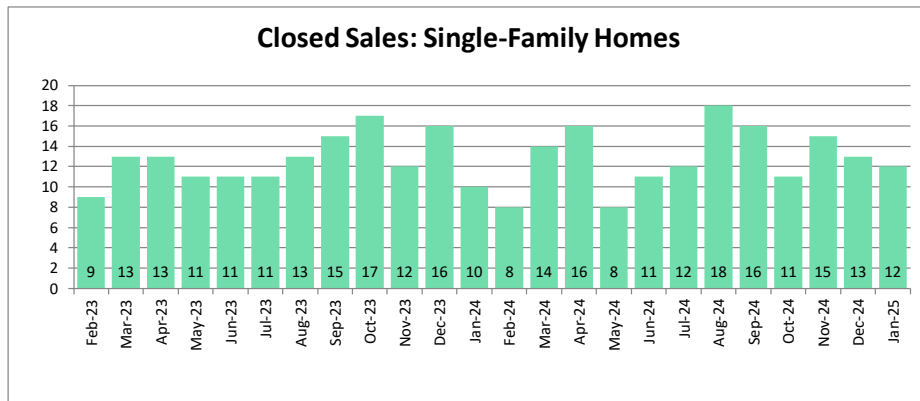
## January 2025

### Kapahulu - Diamond Head

1-3-1 to 1-3-4

Single-Family Homes	January			Year to Date		
	2025	2024	Change	2025	2024	Change
Closed Sales	12	10	20%	12	10	20%
Median Sales Price	\$1,260,000	\$1,425,000	-12%	\$1,260,000	\$1,425,000	-12%
Percent of Original List Price Received	94.8%	99.4%	-5%	94.8%	99.4%	-5%
Median Days on Market	23	37	-38%	23	37	-38%
New Listings	15	16	-6%	15	16	-6%
Pending Sales	17	11	55%	17	11	55%
Active Inventory	43	41	5%	-	-	-
Total Inventory In Escrow	28	19	47%	-	-	-

Condos	January			Year to Date		
	2025	2024	Change	2025	2024	Change
Closed Sales	6	7	-14%	6	7	-14%
Median Sales Price	\$567,000	\$607,000	-7%	\$567,000	\$607,000	-7%
Percent of Original List Price Received	98.7%	98.2%	1%	98.7%	98.2%	1%
Median Days on Market	14	16	-13%	14	16	-13%
New Listings	12	13	-8%	12	13	-8%
Pending Sales	7	6	17%	7	6	17%
Active Inventory	46	24	92%	-	-	-
Total Inventory In Escrow	8	8	0%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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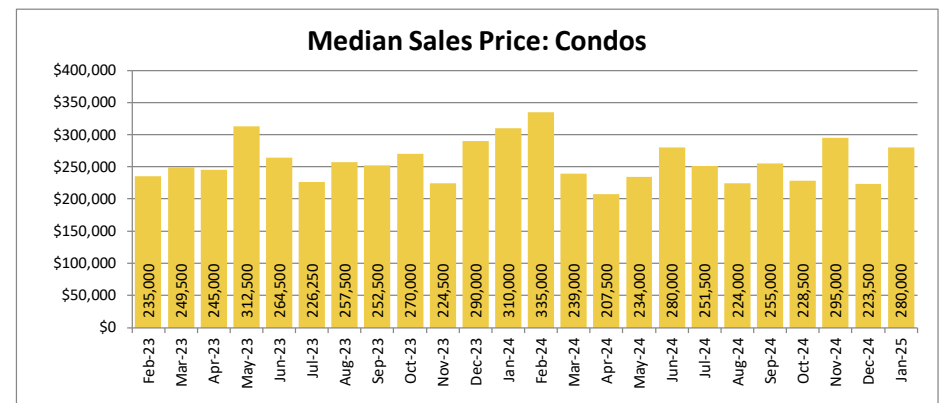
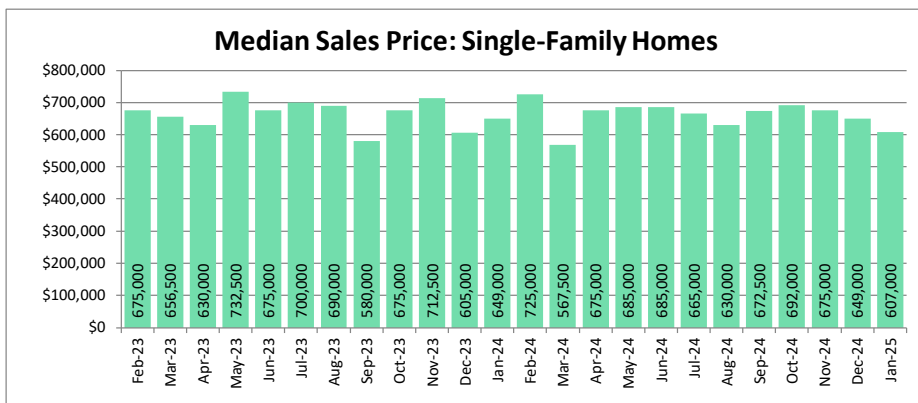
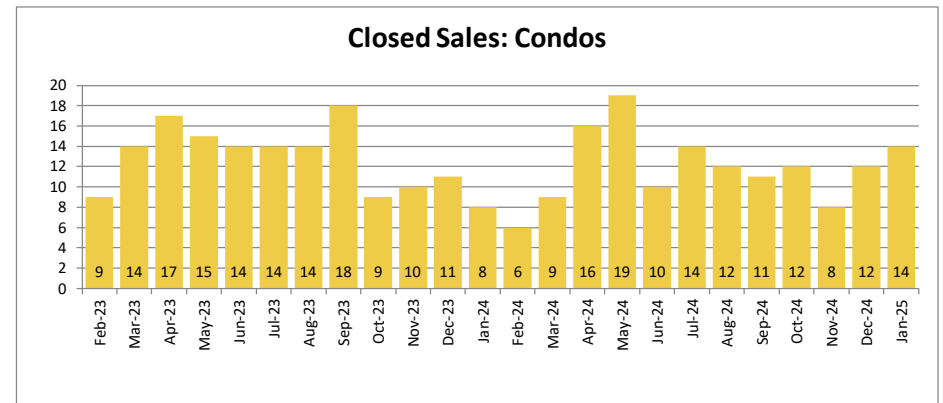
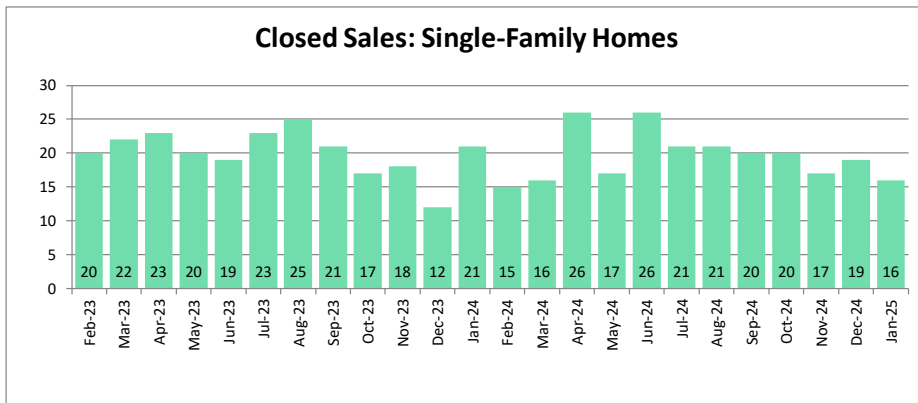
# Local Market Update

## January 2025

<b>Makaha - Nanakuli</b>
1-8-1 to 1-8-9

Single-Family Homes	January			Year to Date		
	2025	2024	Change	2025	2024	Change
Closed Sales	16	21	-24%	16	21	-24%
Median Sales Price	\$607,000	\$649,000	-6%	\$607,000	\$649,000	-6%
Percent of Original List Price Received	96.3%	96.8%	-1%	96.3%	96.8%	-1%
Median Days on Market	63	55	15%	63	55	15%
New Listings	29	24	21%	29	24	21%
Pending Sales	14	15	-7%	14	15	-7%
Active Inventory	107	78	37%	-	-	-
Total Inventory In Escrow	34	33	3%	-	-	-

Condos	January			Year to Date		
	2025	2024	Change	2025	2024	Change
Closed Sales	14	8	75%	14	8	75%
Median Sales Price	\$280,000	\$310,000	-10%	\$280,000	\$310,000	-10%
Percent of Original List Price Received	93.0%	99.9%	-7%	93.0%	99.9%	-7%
Median Days on Market	44	27	63%	44	27	63%
New Listings	34	24	42%	34	24	42%
Pending Sales	11	11	0%	11	11	0%
Active Inventory	93	53	75%	-	-	-
Total Inventory In Escrow	17	18	-6%	-	-	-



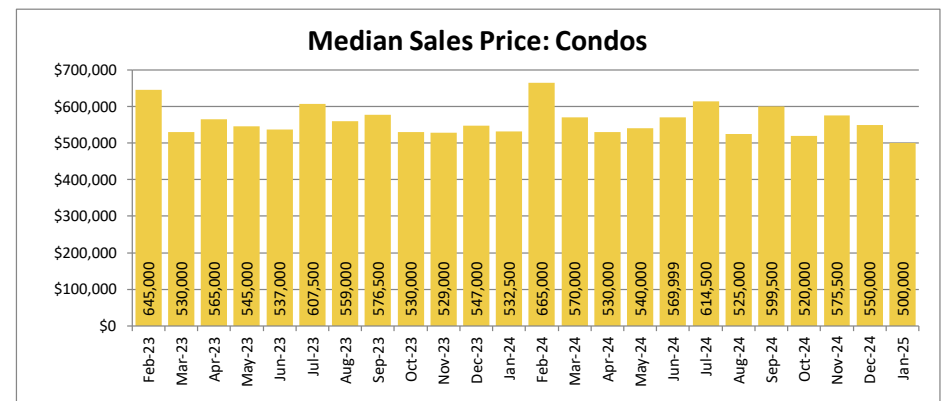
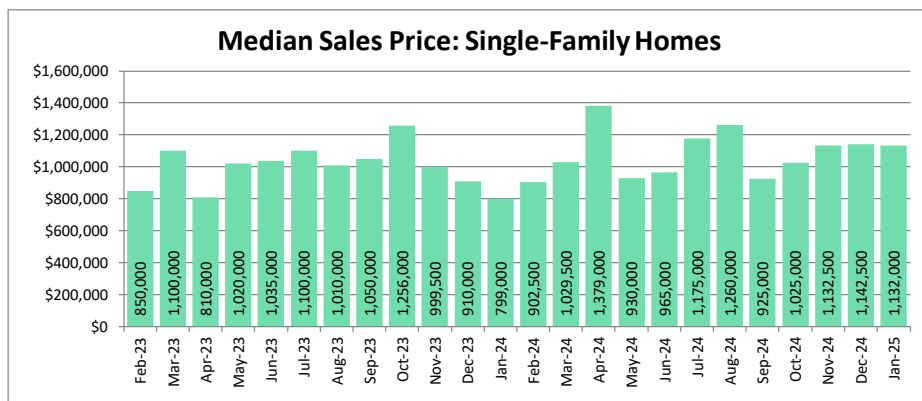
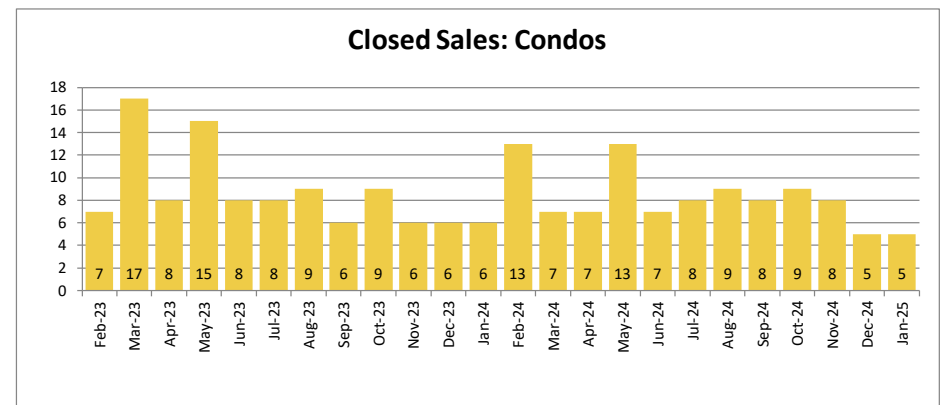
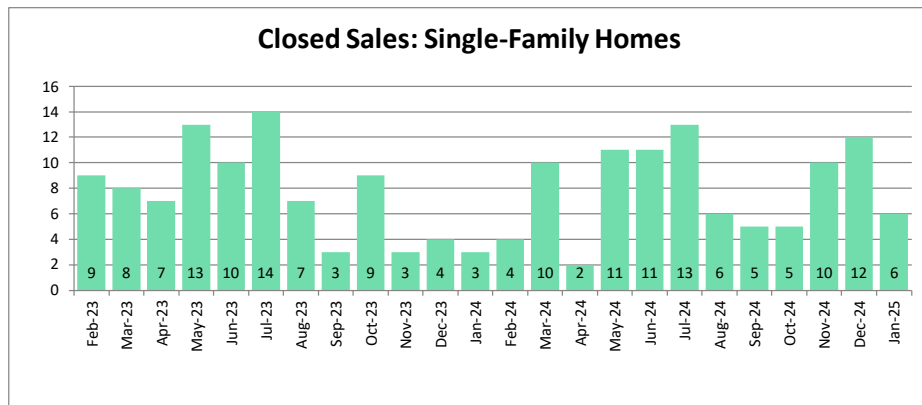
# Local Market Update

## January 2025

<b>Makakilo</b>
1-9-2 to 1-9-3

Single-Family Homes	January			Year to Date		
	2025	2024	Change	2025	2024	Change
Closed Sales	6	3	100%	6	3	100%
Median Sales Price	\$1,132,000	\$799,000	42%	\$1,132,000	\$799,000	42%
Percent of Original List Price Received	98.8%	92.0%	7%	98.8%	92.0%	7%
Median Days on Market	65	48	35%	65	48	35%
New Listings	16	13	23%	16	13	23%
Pending Sales	10	9	11%	10	9	11%
Active Inventory	30	21	43%	-	-	-
Total Inventory In Escrow	10	13	-23%	-	-	-

Condos	January			Year to Date		
	2025	2024	Change	2025	2024	Change
Closed Sales	5	6	-17%	5	6	-17%
Median Sales Price	\$500,000	\$532,500	-6%	\$500,000	\$532,500	-6%
Percent of Original List Price Received	97.6%	101.6%	-4%	97.6%	101.6%	-4%
Median Days on Market	24	35	-31%	24	35	-31%
New Listings	20	9	122%	20	9	122%
Pending Sales	7	9	-22%	7	9	-22%
Active Inventory	32	15	113%	-	-	-
Total Inventory In Escrow	9	15	-40%	-	-	-



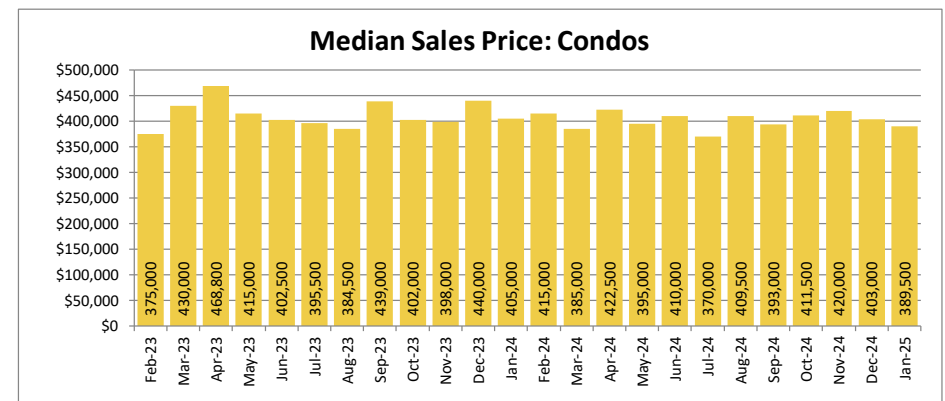
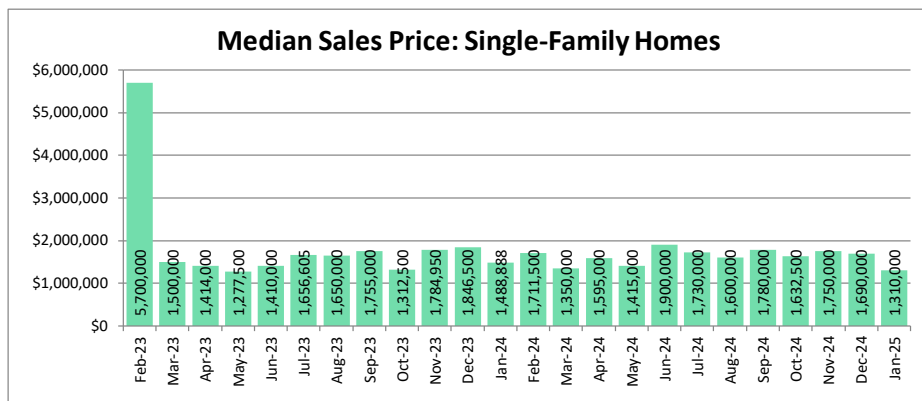
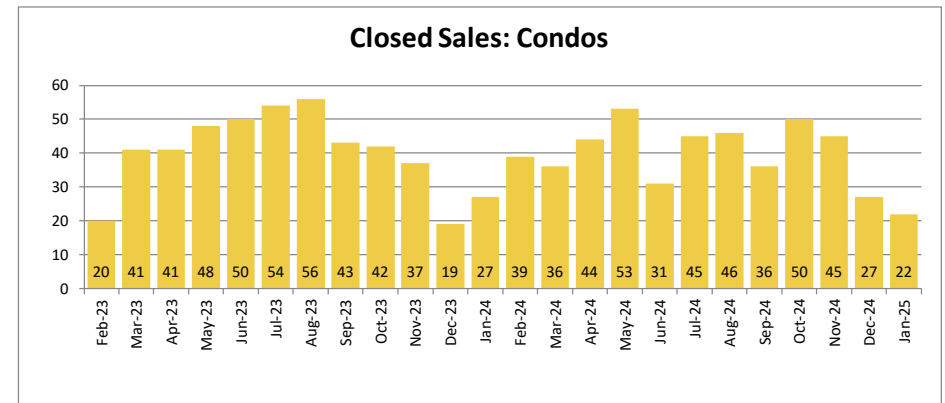
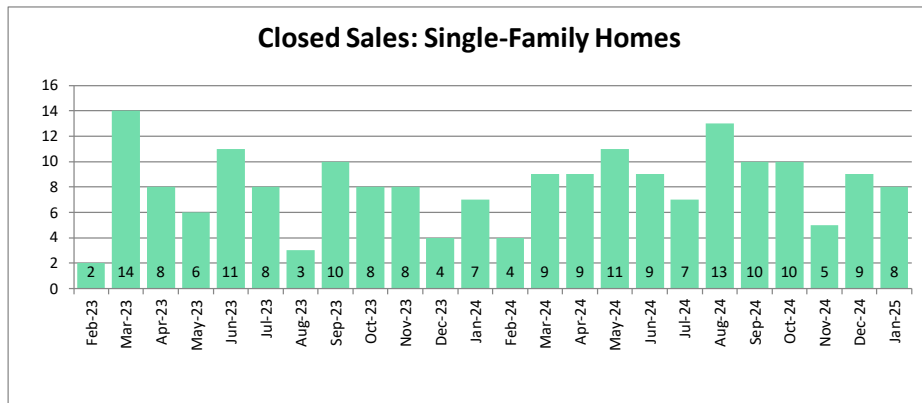
# Local Market Update

## January 2025

<b>Makiki - Moiliili</b>
1-2-4 to 1-2-9 (except 1-2-6)

Single-Family Homes	January			Year to Date		
	2025	2024	Change	2025	2024	Change
Closed Sales	8	7	14%	8	7	14%
Median Sales Price	\$1,310,000	\$1,488,888	-12%	\$1,310,000	\$1,488,888	-12%
Percent of Original List Price Received	98.7%	97.4%	1%	98.7%	97.4%	1%
Median Days on Market	18	19	-5%	18	19	-5%
New Listings	14	10	40%	14	10	40%
Pending Sales	7	5	40%	7	5	40%
Active Inventory	34	38	-11%	-	-	-
Total Inventory In Escrow	14	9	56%	-	-	-

Condos	January			Year to Date		
	2025	2024	Change	2025	2024	Change
Closed Sales	22	27	-19%	22	27	-19%
Median Sales Price	\$389,500	\$405,000	-4%	\$389,500	\$405,000	-4%
Percent of Original List Price Received	95.2%	98.3%	-3%	95.2%	98.3%	-3%
Median Days on Market	88	31	184%	88	31	184%
New Listings	73	64	14%	73	64	14%
Pending Sales	41	33	24%	41	33	24%
Active Inventory	216	156	38%	-	-	-
Total Inventory In Escrow	54	54	0%	-	-	-



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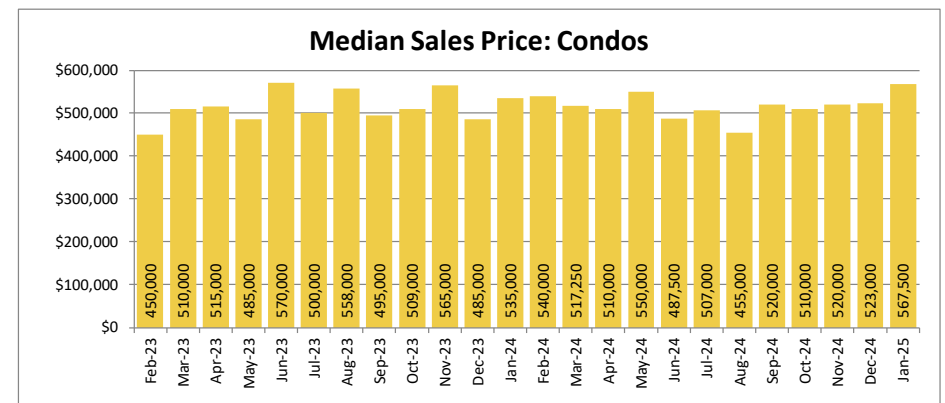
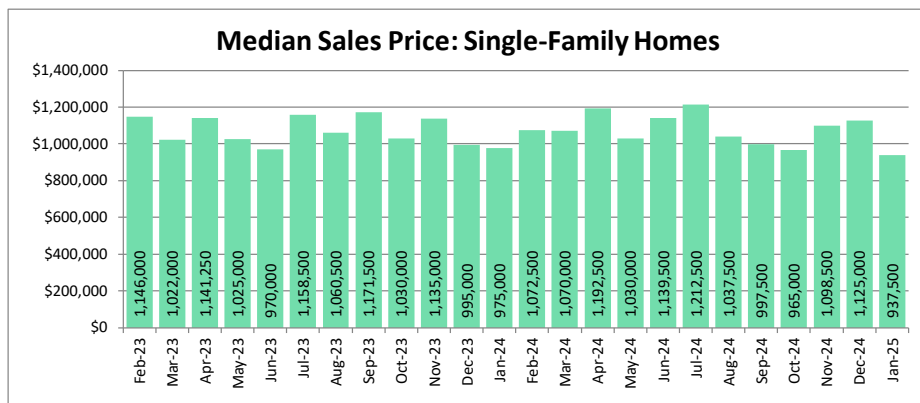
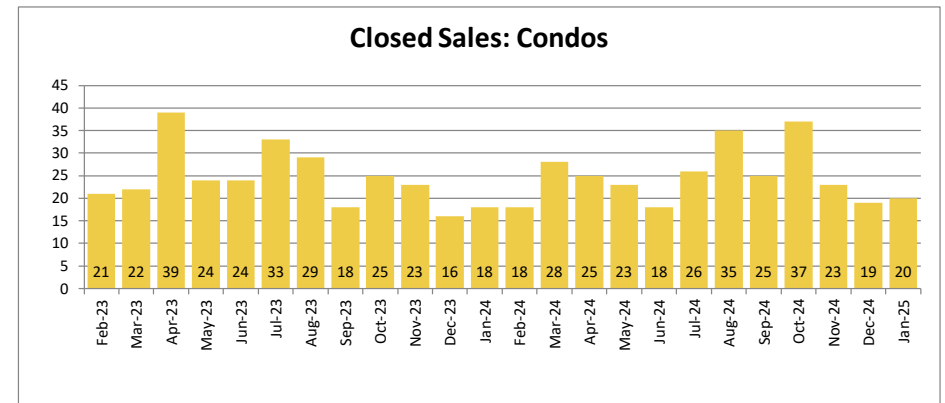
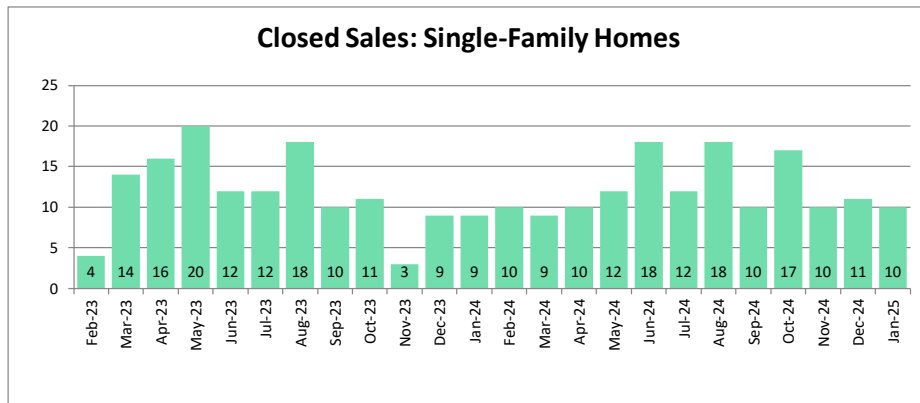
# Local Market Update

## January 2025

<b>Mililani</b>
Selected 1-9-4 to 1-9-5

Single-Family Homes	January			Year to Date		
	2025	2024	Change	2025	2024	Change
Closed Sales	10	9	11%	10	9	11%
Median Sales Price	\$937,500	\$975,000	-4%	\$937,500	\$975,000	-4%
Percent of Original List Price Received	97.3%	98.0%	-1%	97.3%	98.0%	-1%
Median Days on Market	27	31	-13%	27	31	-13%
New Listings	13	14	-7%	13	14	-7%
Pending Sales	15	10	50%	15	10	50%
Active Inventory	26	19	37%	-	-	-
Total Inventory In Escrow	16	13	23%	-	-	-

Condos	January			Year to Date		
	2025	2024	Change	2025	2024	Change
Closed Sales	20	18	11%	20	18	11%
Median Sales Price	\$567,500	\$535,000	6%	\$567,500	\$535,000	6%
Percent of Original List Price Received	99.5%	100.0%	-1%	99.5%	100.0%	-1%
Median Days on Market	35	16	119%	35	16	119%
New Listings	38	36	6%	38	36	6%
Pending Sales	19	24	-21%	19	24	-21%
Active Inventory	68	43	58%	-	-	-
Total Inventory In Escrow	24	30	-20%	-	-	-



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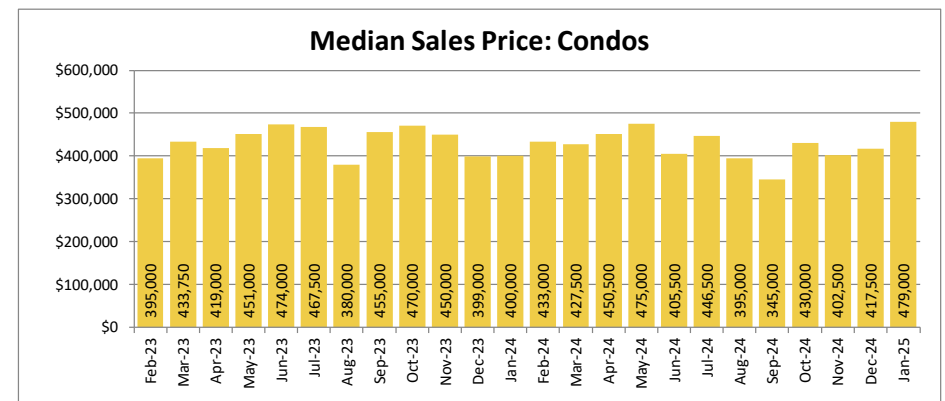
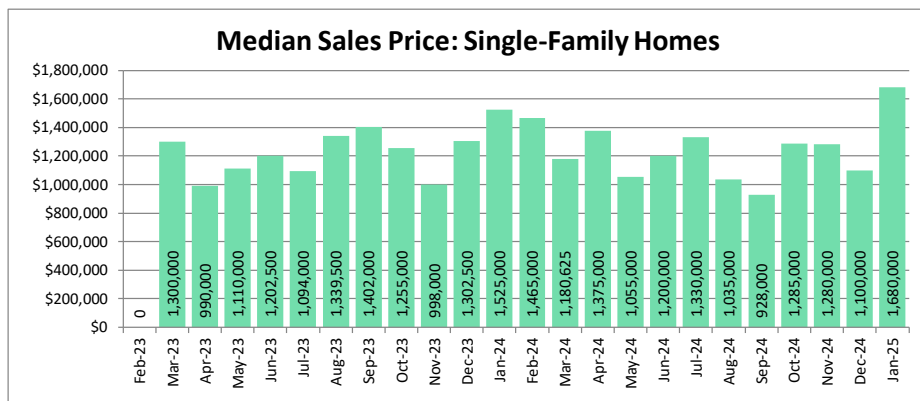
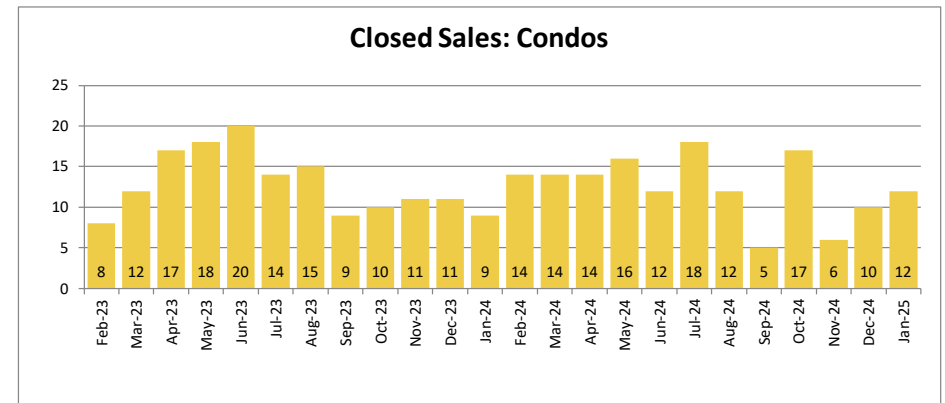
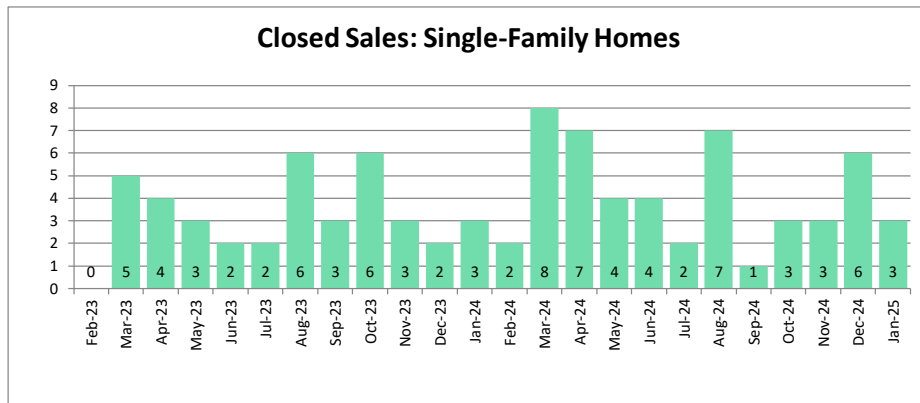
# Local Market Update

## January 2025

<b>Moanalua - Salt Lake</b>
<b>1-1-1</b>

Single-Family Homes	January			Year to Date		
	2025	2024	Change	2025	2024	Change
Closed Sales	3	3	0%	3	3	0%
Median Sales Price	\$1,680,000	\$1,525,000	10%	\$1,680,000	\$1,525,000	10%
Percent of Original List Price Received	100.0%	99.0%	1%	100.0%	99.0%	1%
Median Days on Market	13	14	-7%	13	14	-7%
New Listings	6	6	0%	6	6	0%
Pending Sales	6	5	20%	6	5	20%
Active Inventory	7	9	-22%	-	-	-
Total Inventory In Escrow	9	7	29%	-	-	-

Condos	January			Year to Date		
	2025	2024	Change	2025	2024	Change
Closed Sales	12	9	33%	12	9	33%
Median Sales Price	\$479,000	\$400,000	20%	\$479,000	\$400,000	20%
Percent of Original List Price Received	97.1%	95.1%	2%	97.1%	95.1%	2%
Median Days on Market	33	50	-34%	33	50	-34%
New Listings	31	18	72%	31	18	72%
Pending Sales	7	14	-50%	7	14	-50%
Active Inventory	72	27	167%	-	-	-
Total Inventory In Escrow	10	20	-50%	-	-	-



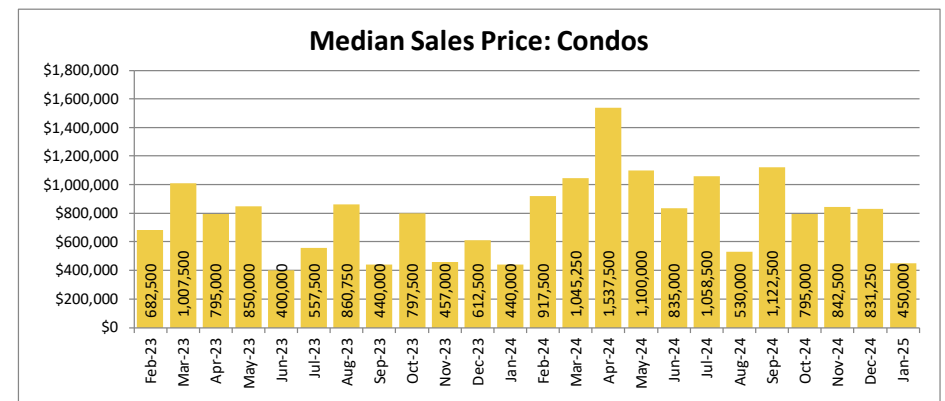
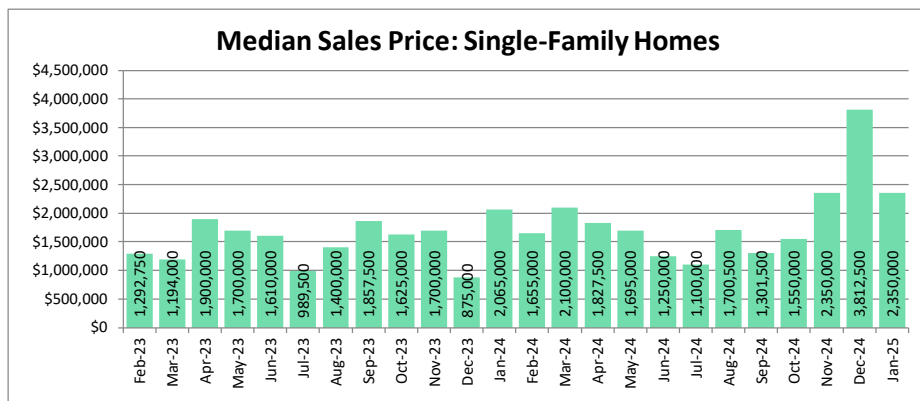
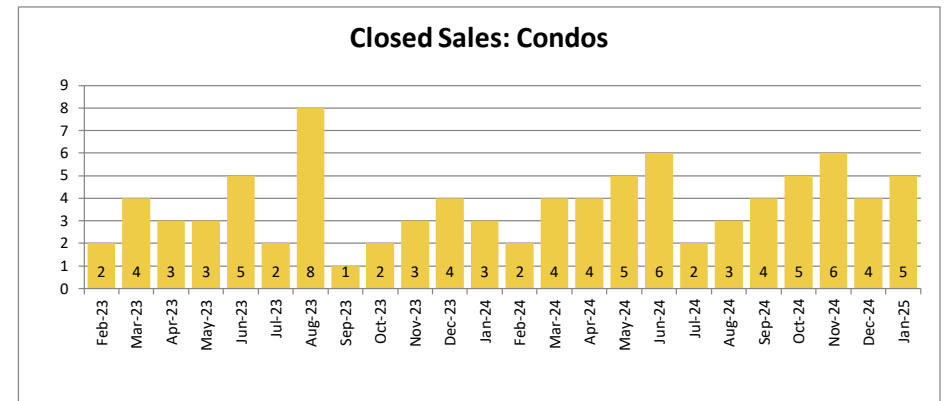
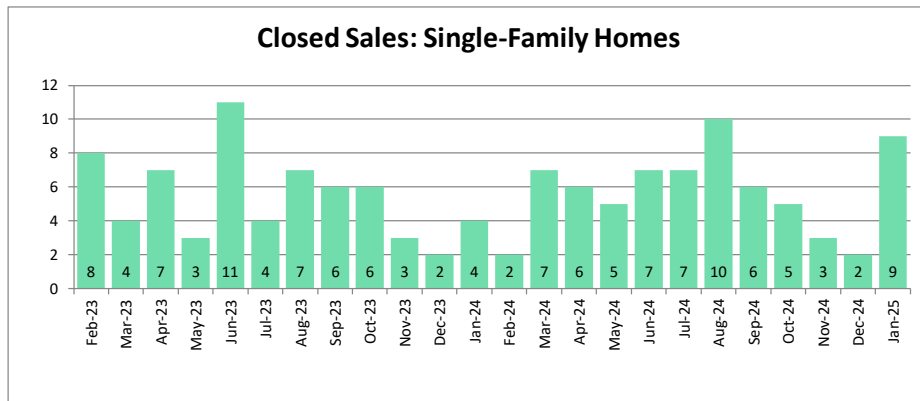
# Local Market Update

## January 2025

<b>North Shore</b>
1-5-6 to 1-6-9

Single-Family Homes	January			Year to Date		
	2025	2024	Change	2025	2024	Change
Closed Sales	9	4	125%	9	4	125%
Median Sales Price	\$2,350,000	\$2,065,000	14%	\$2,350,000	\$2,065,000	14%
Percent of Original List Price Received	92.2%	89.4%	3%	92.2%	89.4%	3%
Median Days on Market	39	90	-57%	39	90	-57%
New Listings	7	7	0%	7	7	0%
Pending Sales	5	2	150%	5	2	150%
Active Inventory	49	35	40%	-	-	-
Total Inventory In Escrow	10	8	25%	-	-	-

Condos	January			Year to Date		
	2025	2024	Change	2025	2024	Change
Closed Sales	5	3	67%	5	3	67%
Median Sales Price	\$450,000	\$440,000	2%	\$450,000	\$440,000	2%
Percent of Original List Price Received	99.1%	97.9%	1%	99.1%	97.9%	1%
Median Days on Market	18	55	-67%	18	55	-67%
New Listings	9	5	80%	9	5	80%
Pending Sales	4	2	100%	4	2	100%
Active Inventory	17	6	183%	-	-	-
Total Inventory In Escrow	6	4	50%	-	-	-



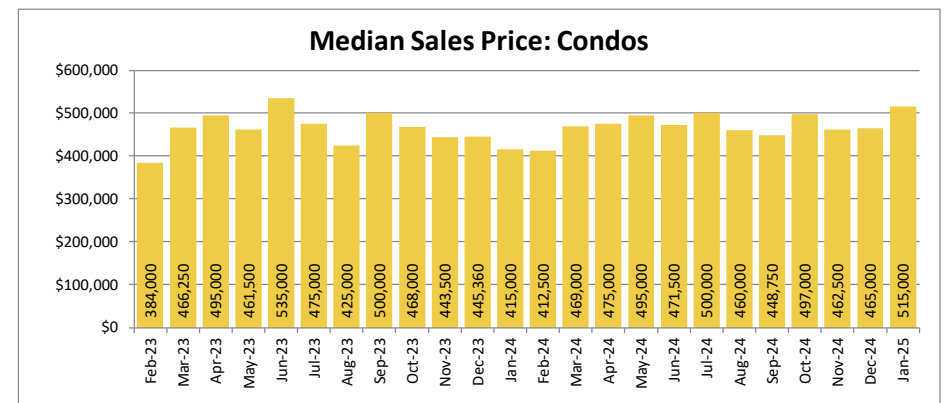
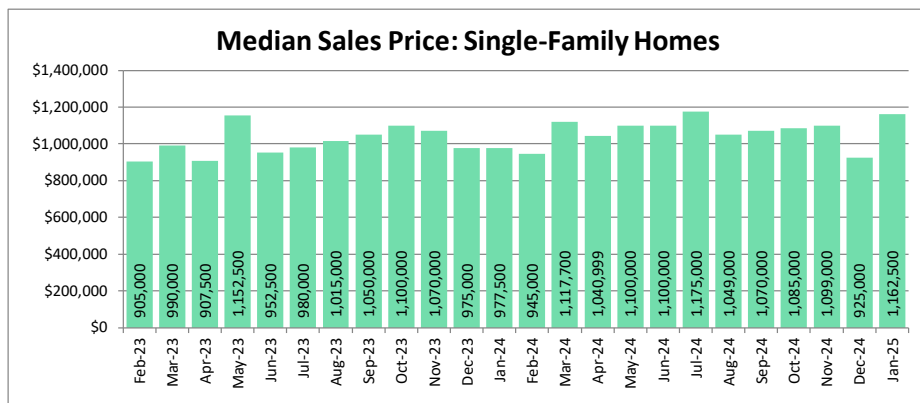
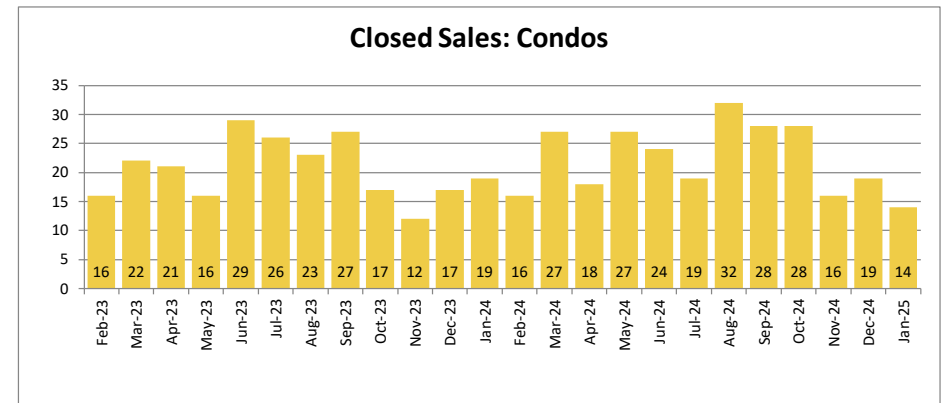
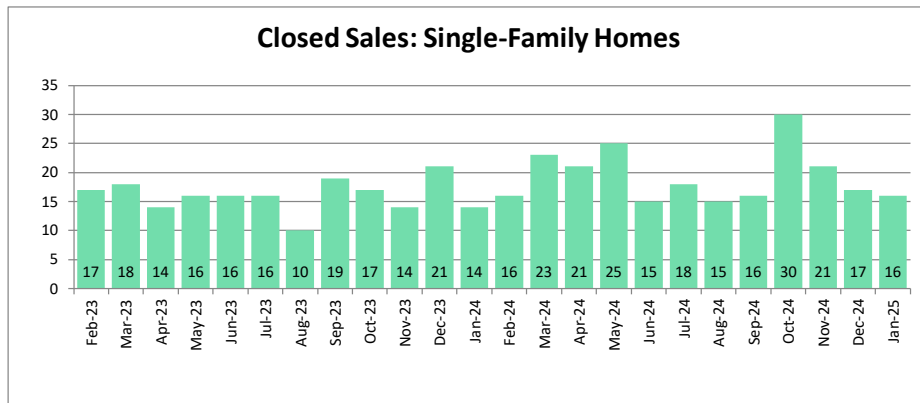
# Local Market Update

## January 2025

<b>Pearl City - Aiea</b>
1-9-6 to 1-9-9

Single-Family Homes	January			Year to Date		
	2025	2024	Change	2025	2024	Change
Closed Sales	16	14	14%	16	14	14%
Median Sales Price	\$1,162,500	\$977,500	19%	\$1,162,500	\$977,500	19%
Percent of Original List Price Received	100.0%	98.9%	1%	100.0%	98.9%	1%
Median Days on Market	12	30	-60%	12	30	-60%
New Listings	21	20	5%	21	20	5%
Pending Sales	10	21	-52%	10	21	-52%
Active Inventory	30	22	36%	-	-	-
Total Inventory In Escrow	19	29	-34%	-	-	-

Condos	January			Year to Date		
	2025	2024	Change	2025	2024	Change
Closed Sales	14	19	-26%	14	19	-26%
Median Sales Price	\$515,000	\$415,000	24%	\$515,000	\$415,000	24%
Percent of Original List Price Received	98.7%	99.6%	-1%	98.7%	99.6%	-1%
Median Days on Market	45	22	105%	45	22	105%
New Listings	44	30	47%	44	30	47%
Pending Sales	26	21	24%	26	21	24%
Active Inventory	107	52	106%	-	-	-
Total Inventory In Escrow	31	25	24%	-	-	-



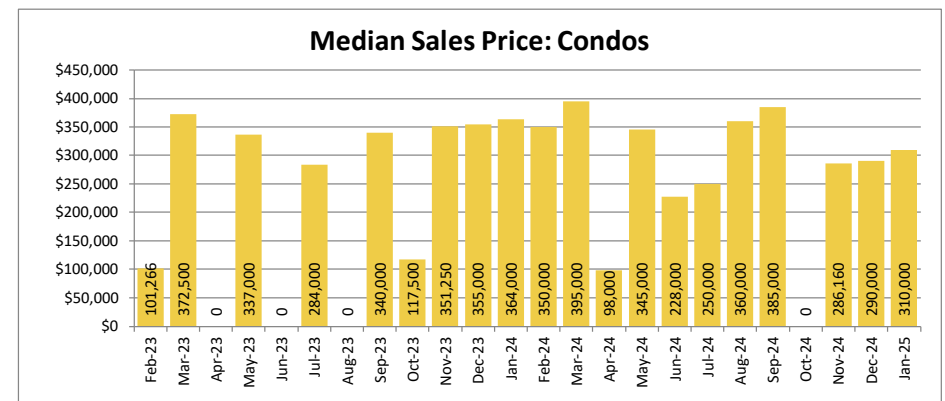
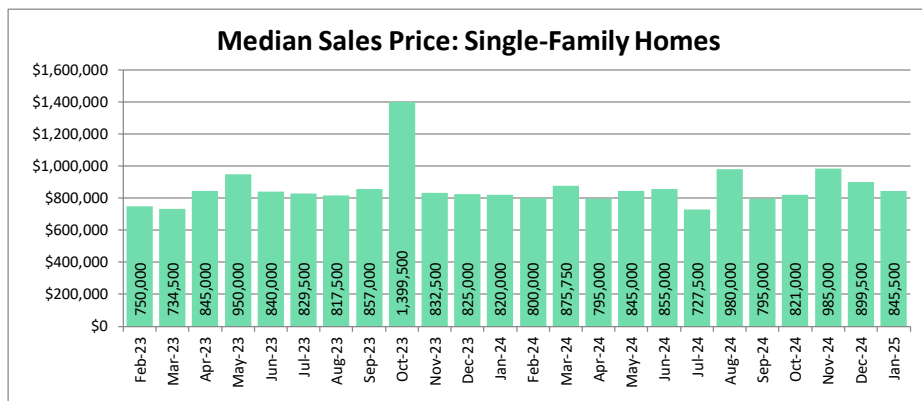
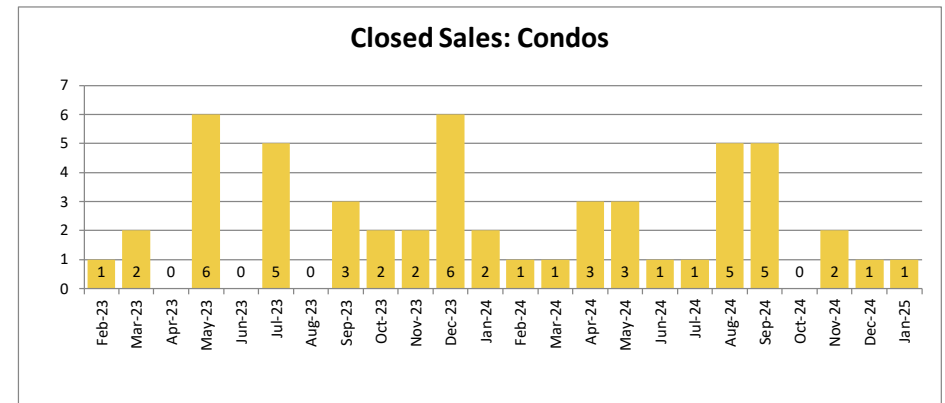
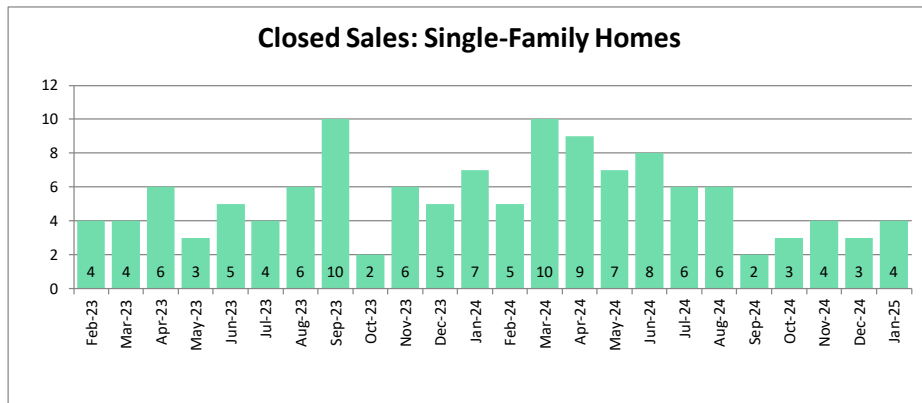
# Local Market Update

## January 2025

<b>Wahiawa</b>
1-7-1 to 1-7-7

Single-Family Homes	January			Year to Date		
	2025	2024	Change	2025	2024	Change
Closed Sales	4	7	-43%	4	7	-43%
Median Sales Price	\$845,500	\$820,000	3%	\$845,500	\$820,000	3%
Percent of Original List Price Received	99.0%	91.8%	8%	99.0%	91.8%	8%
Median Days on Market	64	44	45%	64	44	45%
New Listings	7	9	-22%	7	9	-22%
Pending Sales	4	9	-56%	4	9	-56%
Active Inventory	24	13	85%	-	-	-
Total Inventory In Escrow	9	10	-10%	-	-	-

Condos	January			Year to Date		
	2025	2024	Change	2025	2024	Change
Closed Sales	1	2	-50%	1	2	-50%
Median Sales Price	\$310,000	\$364,000	-15%	\$310,000	\$364,000	-15%
Percent of Original List Price Received	92.8%	95.8%	-3%	92.8%	95.8%	-3%
Median Days on Market	78	62	26%	78	62	26%
New Listings	4	3	33%	4	3	33%
Pending Sales	5	2	150%	5	2	150%
Active Inventory	3	5	-40%	-	-	-
Total Inventory In Escrow	8	3	167%	-	-	-



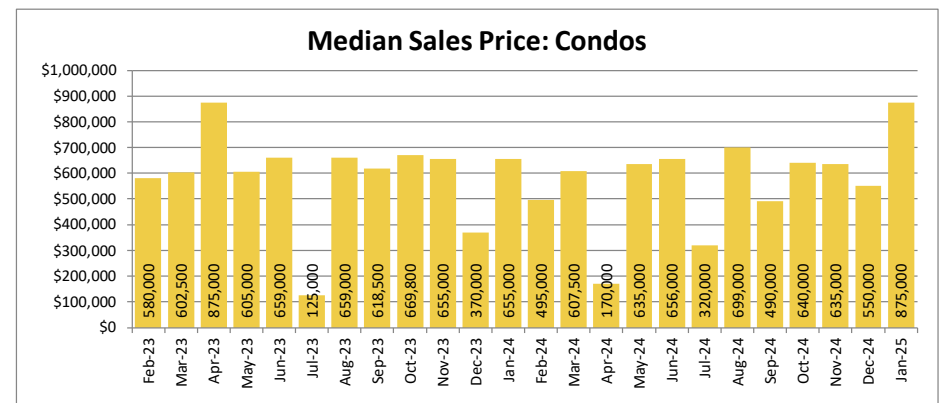
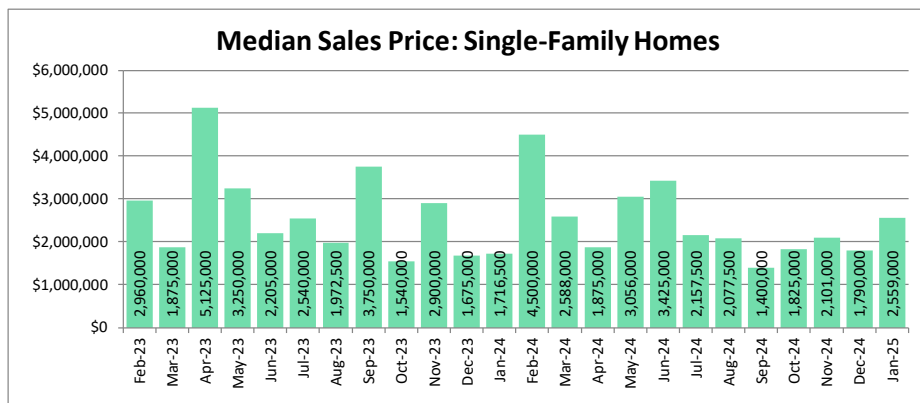
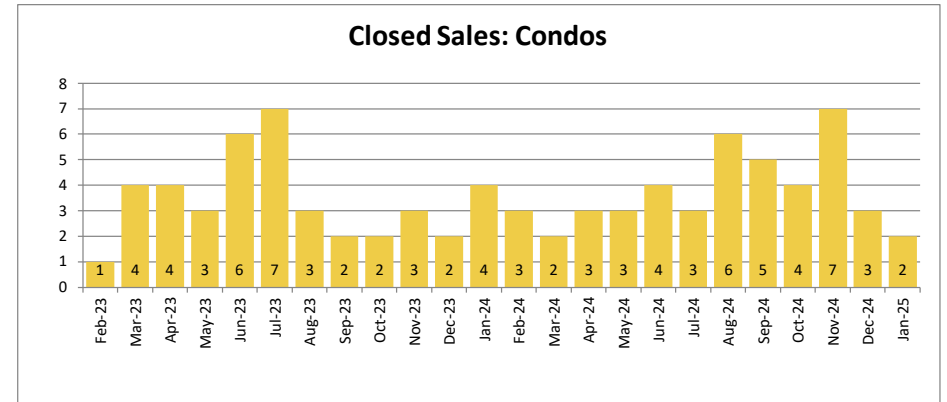
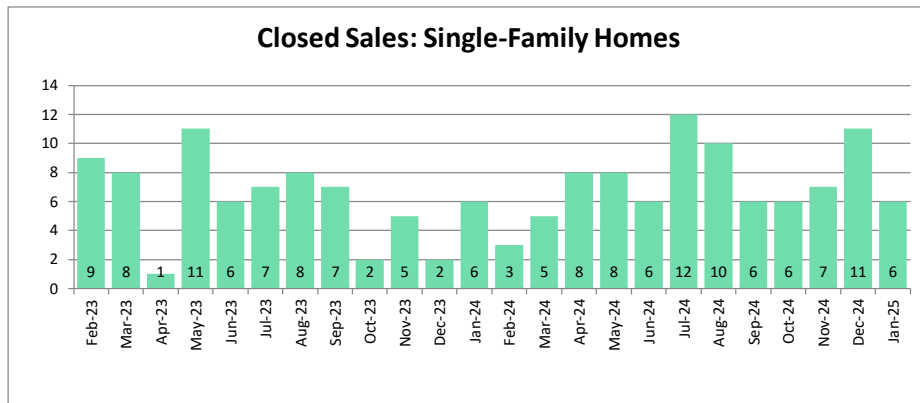
# Local Market Update

## January 2025

<b>Waialae - Kahala</b>
1-3-5

Single-Family Homes	January			Year to Date		
	2025	2024	Change	2025	2024	Change
Closed Sales	6	6	0%	6	6	0%
Median Sales Price	\$2,559,000	\$1,716,500	49%	\$2,559,000	\$1,716,500	49%
Percent of Original List Price Received	92.3%	100.8%	-8%	92.3%	100.8%	-8%
Median Days on Market	84	39	115%	84	39	115%
New Listings	4	9	-56%	4	9	-56%
Pending Sales	10	6	67%	10	6	67%
Active Inventory	16	27	-41%	-	-	-
Total Inventory In Escrow	13	6	117%	-	-	-

Condos	January			Year to Date		
	2025	2024	Change	2025	2024	Change
Closed Sales	2	4	-50%	2	4	-50%
Median Sales Price	\$875,000	\$655,000	34%	\$875,000	\$655,000	34%
Percent of Original List Price Received	88.0%	98.2%	-10%	88.0%	98.2%	-10%
Median Days on Market	67	35	91%	67	35	91%
New Listings	3	4	-25%	3	4	-25%
Pending Sales	3	3	0%	3	3	0%
Active Inventory	16	10	60%	-	-	-
Total Inventory In Escrow	5	4	25%	-	-	-



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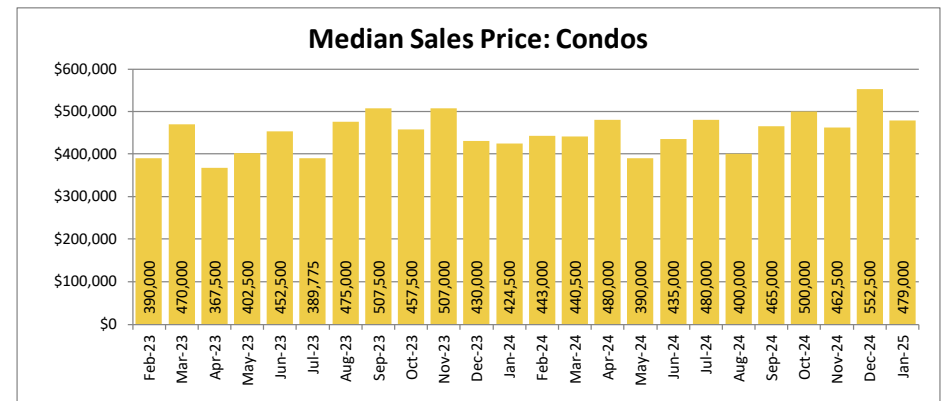
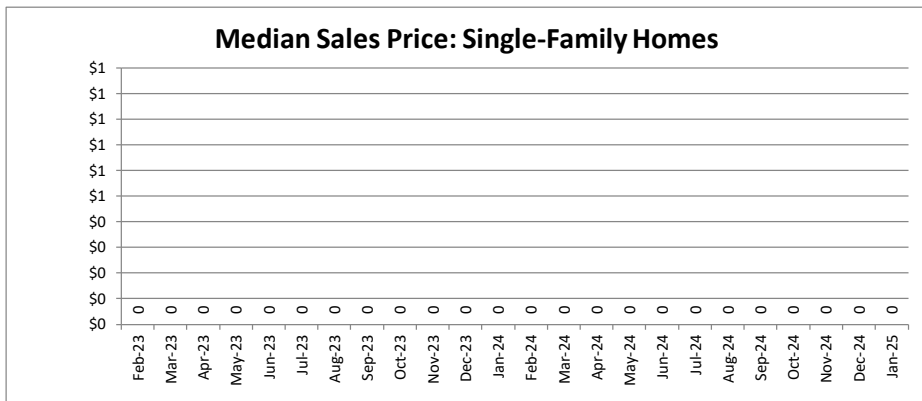
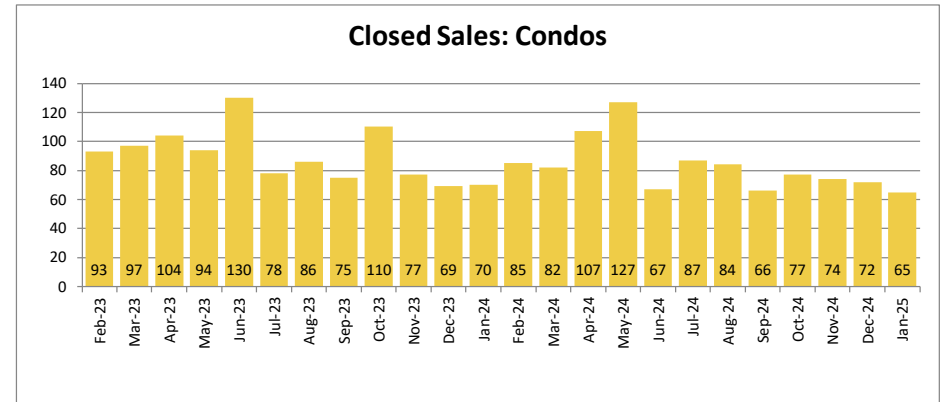
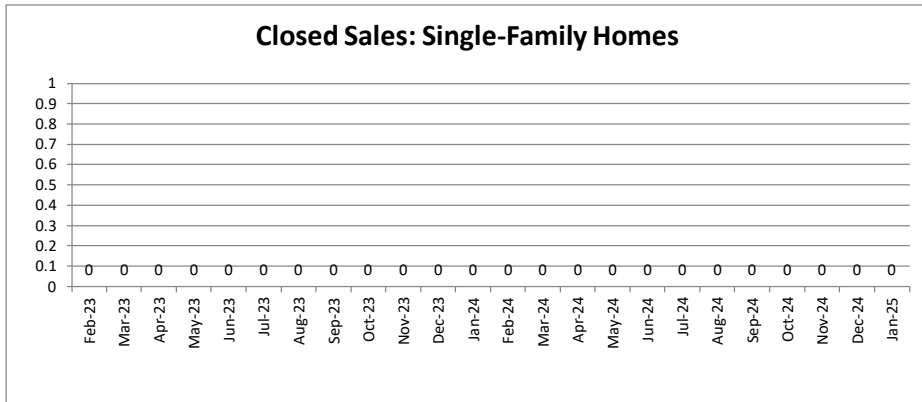
# Local Market Update

## January 2025

<b>Waikiki</b>
<b>1-2-6</b>

Single-Family Homes	January			Year to Date		
	2025	2024	Change	2025	2024	Change
Closed Sales	0	0	-	0	0	-
Median Sales Price	-	-	-	-	-	-
Percent of Original List Price Received	-	-	-	-	-	-
Median Days on Market	-	-	-	-	-	-
New Listings	0	0	-	0	0	-
Pending Sales	0	0	-	0	0	-
Active Inventory	1	0	-	-	-	-
Total Inventory In Escrow	0	0	-	-	-	-

Condos	January			Year to Date		
	2025	2024	Change	2025	2024	Change
Closed Sales	65	70	-7%	65	70	-7%
Median Sales Price	\$479,000	\$424,500	13%	\$479,000	\$424,500	13%
Percent of Original List Price Received	94.7%	96.7%	-2%	94.7%	96.7%	-2%
Median Days on Market	76	35	117%	76	35	117%
New Listings	170	147	16%	170	147	16%
Pending Sales	79	105	-25%	79	105	-25%
Active Inventory	539	404	33%	-	-	-
Total Inventory In Escrow	111	146	-24%	-	-	-



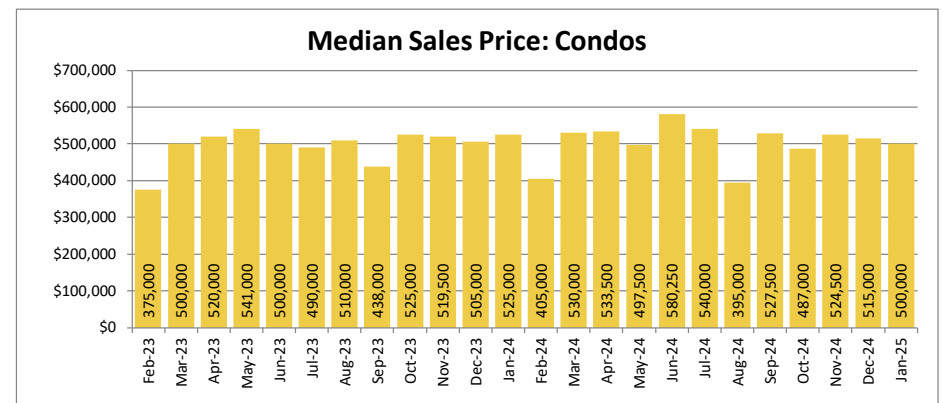
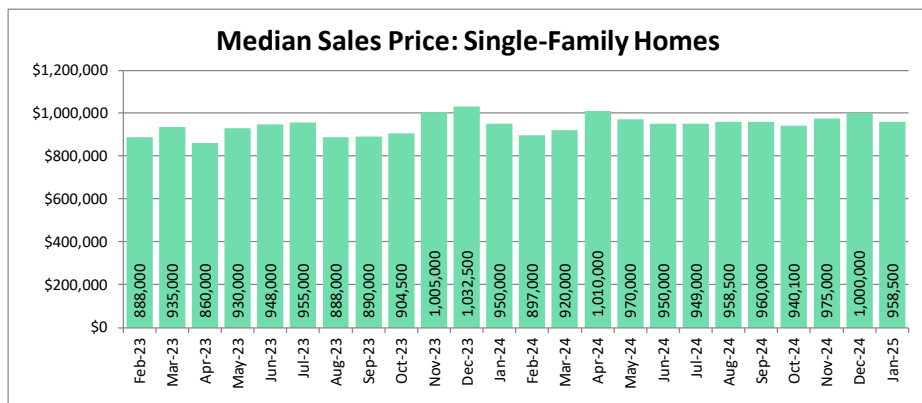
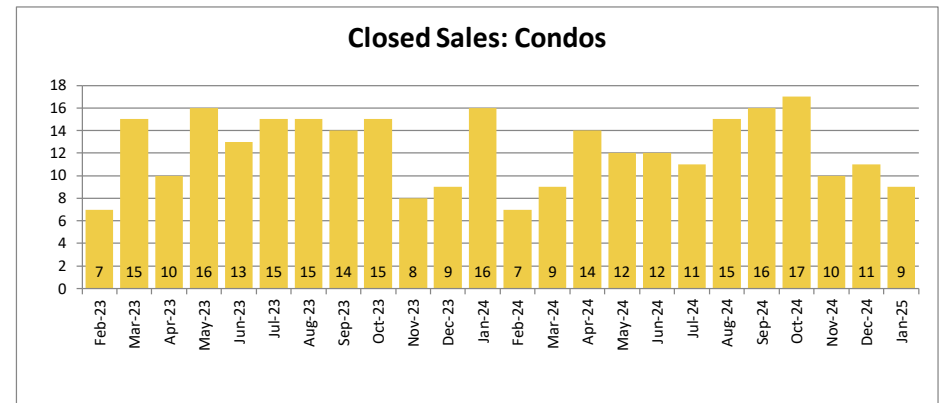
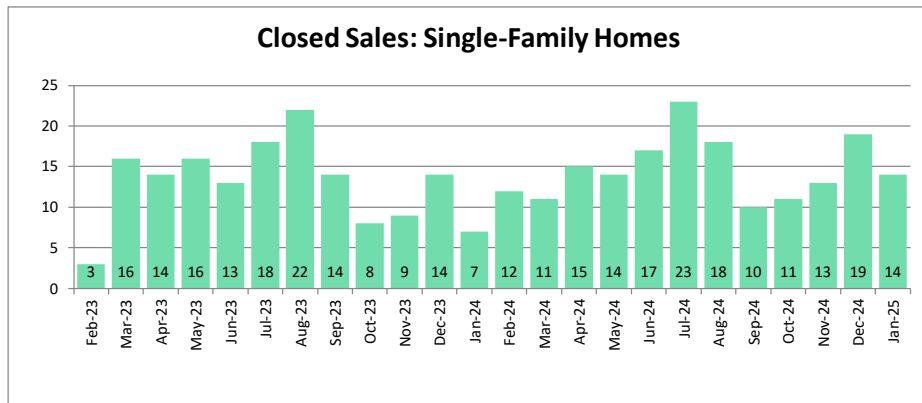
# Local Market Update

## January 2025

<b>Waipahu</b>
<b>1-9-4</b>

Single-Family Homes	January			Year to Date		
	2025	2024	Change	2025	2024	Change
Closed Sales	14	7	100%	14	7	100%
Median Sales Price	\$958,500	\$950,000	1%	\$958,500	\$950,000	1%
Percent of Original List Price Received	95.7%	96.7%	-1%	95.7%	96.7%	-1%
Median Days on Market	30	47	-36%	30	47	-36%
New Listings	26	11	136%	26	11	136%
Pending Sales	20	13	54%	20	13	54%
Active Inventory	30	24	25%	-	-	-
Total Inventory In Escrow	25	21	19%	-	-	-

Condos	January			Year to Date		
	2025	2024	Change	2025	2024	Change
Closed Sales	9	16	-44%	9	16	-44%
Median Sales Price	\$500,000	\$525,000	-5%	\$500,000	\$525,000	-5%
Percent of Original List Price Received	100.0%	98.9%	1%	100.0%	98.9%	1%
Median Days on Market	14	35	-60%	14	35	-60%
New Listings	19	6	217%	19	6	217%
Pending Sales	10	8	25%	10	8	25%
Active Inventory	47	12	292%	-	-	-
Total Inventory In Escrow	14	10	40%	-	-	-



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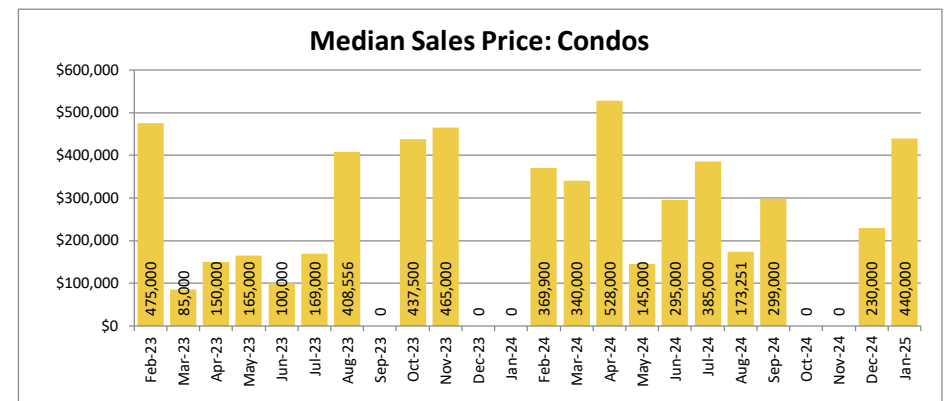
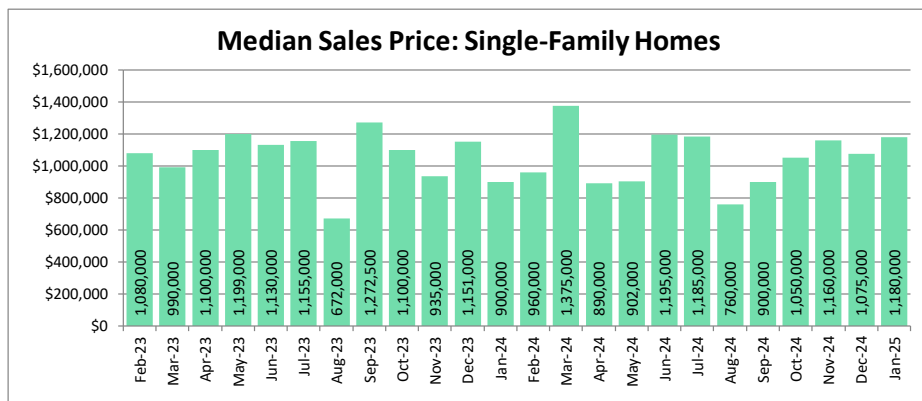
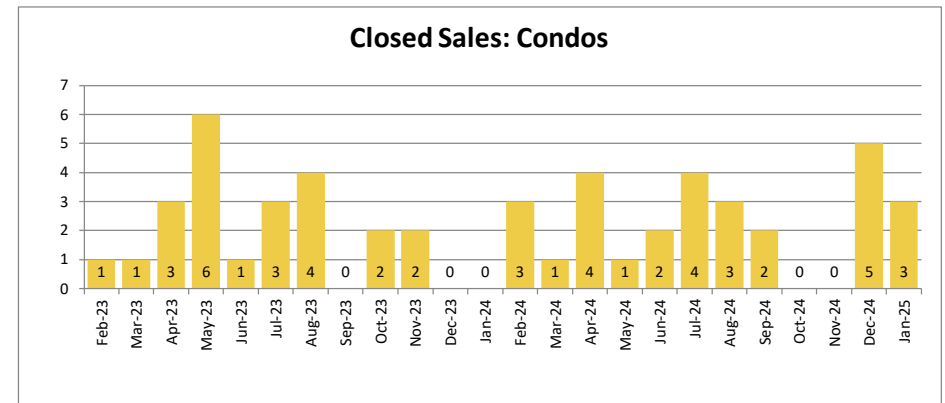
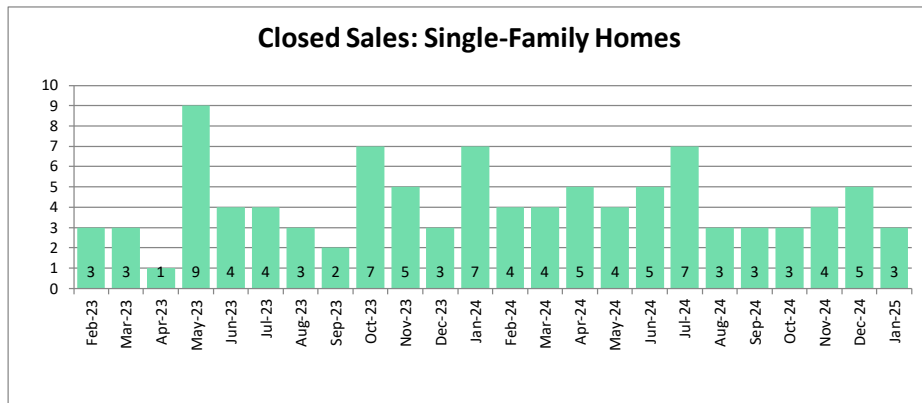
# Local Market Update

## January 2025

<b>Windward Coast</b>
1-4-8 to 1-5-5

Single-Family Homes	January			Year to Date		
	2025	2024	Change	2025	2024	Change
Closed Sales	3	7	-57%	3	7	-57%
Median Sales Price	\$1,180,000	\$900,000	31%	\$1,180,000	\$900,000	31%
Percent of Original List Price Received	90.3%	90.4%	0%	90.3%	90.4%	0%
Median Days on Market	25	93	-73%	25	93	-73%
New Listings	9	2	350%	9	2	350%
Pending Sales	6	4	50%	6	4	50%
Active Inventory	20	17	18%	-	-	-
Total Inventory In Escrow	10	4	150%	-	-	-

Condos	January			Year to Date		
	2025	2024	Change	2025	2024	Change
Closed Sales	3	0	-	3	0	-
Median Sales Price	\$440,000	-	-	\$440,000	-	-
Percent of Original List Price Received	100.0%	-	-	100.0%	-	-
Median Days on Market	6	-	-	6	-	-
New Listings	5	3	67%	5	3	67%
Pending Sales	5	2	150%	5	2	150%
Active Inventory	13	14	-7%	-	-	-
Total Inventory In Escrow	9	6	50%	-	-	-



# Local Market Update

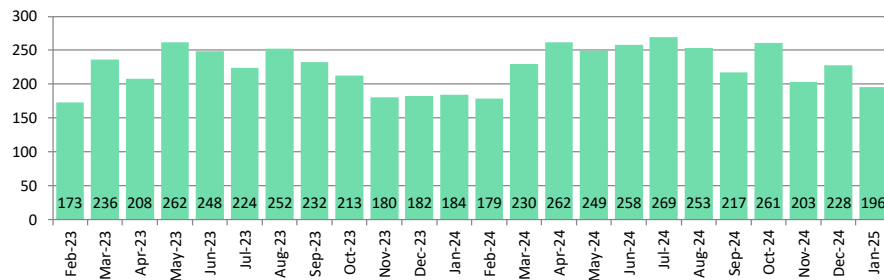
## January 2025

### Oahu - Islandwide

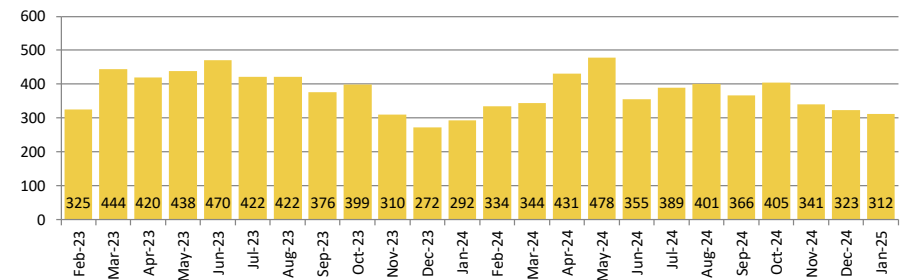
Single-Family Homes	January			Year to Date		
	2025	2024	Change	2025	2024	Change
Closed Sales	196	184	7%	196	184	7%
Median Sales Price	\$1,120,000	\$1,021,016	10%	\$1,120,000	\$1,021,016	10%
Percent of Original List Price Received	97.9%	98.3%	0%	97.9%	98.3%	0%
Median Days on Market	25	29	-14%	25	29	-14%
New Listings	336	285	18%	336	285	18%
Pending Sales	209	220	-5%	209	220	-5%
Active Inventory	734	607	21%	-	-	-
Total Inventory In Escrow	335	334	0%	-	-	-

Condos	January			Year to Date		
	2025	2024	Change	2025	2024	Change
Closed Sales	312	292	7%	312	292	7%
Median Sales Price	\$539,500	\$502,500	7%	\$539,500	\$502,500	7%
Percent of Original List Price Received	97.0%	97.5%	-1%	97.0%	97.5%	-1%
Median Days on Market	39	29	34%	39	29	34%
New Listings	739	581	27%	739	581	27%
Pending Sales	357	376	-5%	357	376	-5%
Active Inventory	2,088	1,348	55%	-	-	-
Total Inventory In Escrow	500	532	-6%	-	-	-

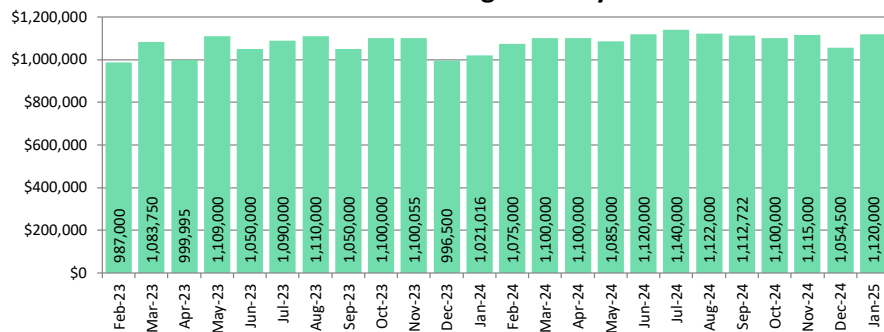
### Closed Sales: Single-Family Homes



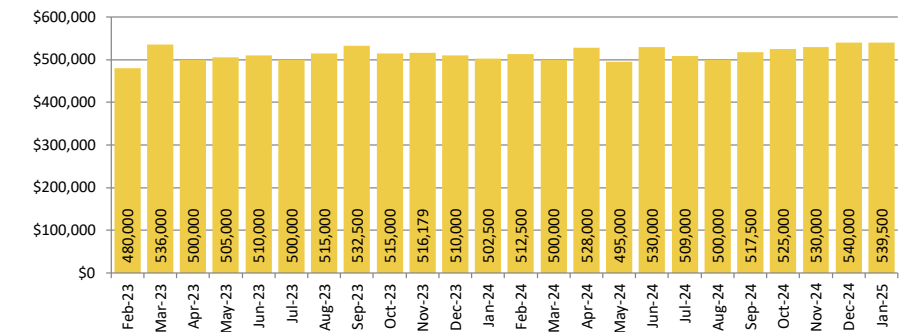
### Closed Sales: Condos



### Median Sales Price: Single-Family Homes



### Median Sales Price: Condos



**Single Family Homes Sold - January 2025 vs 2024**

(Residential resales data, based on region and neighborhood groupings as listed in MLS)



Note: YTD sold counts reflect combined monthly "snapshots" of the reported MLS data from Jan. 1 to the end of the currently reported month.

	<u>January</u>	<u>January</u>			<u>January</u>	<u>January</u>			<u>YTD</u>	<u>YTD</u>			<u>YTD</u>	<u>YTD</u>		
	<u>2025 Median</u>	<u>2024 Median</u>	<u>+/-</u>	<u>+/-</u>	<u>2025 Sold</u>	<u>2024 Sold</u>	<u>+/-</u>	<u>+/-</u>	<u>2025 Median</u>	<u>2024 Median</u>	<u>+/-</u>	<u>+/-</u>	<u>2025 Sold</u>	<u>2024 Sold</u>	<u>+/-</u>	<u>+/-</u>
<b>Central Region</b>																
GOVT/AG	--	\$ 550,000	--	--	--	1	--	--	--	\$ 550,000	--	--	--	1	--	--
MILILANI AREA	\$ 900,000	\$ 987,500	-8.9%	\$ (87,500)	7	8	-12.5%	-1	\$ 900,000	\$ 987,500	-8.9%	\$ (87,500)	7	8	-12.5%	-1
MILILANI MAUKA	\$ 1,200,000	--	--	--	1	--	--	--	\$ 1,200,000	--	--	--	1	--	--	--
WAHIAWA AREA	\$ 932,500	\$ 830,000	12.3%	\$ 102,500	2	4	-50.0%	-2	\$ 932,500	\$ 830,000	12.3%	\$ 102,500	2	4	-50.0%	-2
WAHIAWA HEIGHTS	\$ 768,000	\$ 875,000	-12.2%	\$ (107,000)	2	1	100.0%	1	\$ 768,000	\$ 875,000	-12.2%	\$ (107,000)	2	1	100.0%	1
WAIPIO ACRES/WAIKALANI WOODLAND	\$ 1,007,500	\$ 750,000	34.3%	\$ 257,500	2	1	100.0%	1	\$ 1,007,500	\$ 750,000	34.3%	\$ 257,500	2	1	100.0%	1
WILIKINA	--	\$ 550,000	--	--	--	1	--	--	--	\$ 550,000	--	--	--	1	--	--
<b>Central Region</b>	<b>\$ 900,000</b>	<b>\$ 872,500</b>	<b>3.2%</b>	<b>\$ 27,500</b>	<b>14</b>	<b>16</b>	<b>-12.5%</b>	<b>-2</b>	<b>\$ 900,000</b>	<b>\$ 872,500</b>	<b>3.2%</b>	<b>\$ 27,500</b>	<b>14</b>	<b>16</b>	<b>-12.5%</b>	<b>-2</b>
<b>Diamond Head Region</b>																
AINA HAINA AREA	\$ 2,875,000	\$ 1,345,000	113.8%	\$ 1,530,000	1	1	0.0%	0	\$ 2,875,000	\$ 1,345,000	113.8%	\$ 1,530,000	1	1	0.0%	0
DIAMOND HEAD	\$ 6,300,000	--	--	--	1	--	--	--	\$ 6,300,000	--	--	--	1	--	--	--
KAHALA AREA	\$ 2,400,000	\$ 2,112,500	13.6%	\$ 287,500	3	4	-25.0%	-1	\$ 2,400,000	\$ 2,112,500	13.6%	\$ 287,500	3	4	-25.0%	-1
KAHALA-BLACK POINT	\$ 3,398,000	--	--	--	1	--	--	--	\$ 3,398,000	--	--	--	1	--	--	--
KAHALA-PUUPANINI	--	\$ 1,450,000	--	--	--	1	--	--	--	\$ 1,450,000	--	--	--	1	--	--
KAIMUKI	\$ 1,260,000	\$ 1,370,000	-8.0%	\$ (110,000)	4	6	-33.3%	-2	\$ 1,260,000	\$ 1,370,000	-8.0%	\$ (110,000)	4	6	-33.3%	-2
KALANI IKI	--	\$ 1,100,000	--	--	--	1	--	--	--	\$ 1,100,000	--	--	--	1	--	--
KAPAHULU	\$ 920,000	--	--	--	1	--	--	--	\$ 920,000	--	--	--	1	--	--	--
MAUNALANI HEIGHTS	\$ 1,968,000	--	--	--	2	--	--	--	\$ 1,968,000	--	--	--	2	--	--	--
NIU VALLEY	\$ 1,417,500	\$ 1,587,500	-10.7%	\$ (170,000)	2	2	0.0%	0	\$ 1,417,500	\$ 1,587,500	-10.7%	\$ (170,000)	2	2	0.0%	0
PAIKO LAGOON	\$ 3,400,000	--	--	--	1	--	--	--	\$ 3,400,000	--	--	--	1	--	--	--
PALOLO	\$ 655,000	\$ 1,432,500	-54.3%	\$ (777,500)	3	2	50.0%	1	\$ 655,000	\$ 1,432,500	-54.3%	\$ (777,500)	3	2	50.0%	1
ST. LOUIS	\$ 1,450,000	\$ 1,400,000	3.6%	\$ 50,000	1	1	0.0%	0	\$ 1,450,000	\$ 1,400,000	3.6%	\$ 50,000	1	1	0.0%	0
WAIALAE IKI	\$ 2,610,000	--	--	--	2	--	--	--	\$ 2,610,000	--	--	--	2	--	--	--
WAIALAE NUI-LWR	--	\$ 1,100,000	--	--	--	1	--	--	--	\$ 1,100,000	--	--	--	1	--	--
<b>Diamond Head Region</b>	<b>\$ 1,625,000</b>	<b>\$ 1,500,000</b>	<b>8.3%</b>	<b>\$ 125,000</b>	<b>22</b>	<b>19</b>	<b>15.8%</b>	<b>3</b>	<b>\$ 1,625,000</b>	<b>\$ 1,500,000</b>	<b>8.3%</b>	<b>\$ 125,000</b>	<b>22</b>	<b>19</b>	<b>15.8%</b>	<b>3</b>
<b>Ewa Plain Region</b>																
EWA BEACH	\$ 1,100,000	\$ 852,500	29.0%	\$ 247,500	4	2	100.0%	2	\$ 1,100,000	\$ 852,500	29.0%	\$ 247,500	4	2	100.0%	2
EWA GEN ALII COURT	--	\$ 745,000	--	--	--	1	--	--	--	\$ 745,000	--	--	--	1	--	--
EWA GEN ALII COVE	--	\$ 785,000	--	--	--	1	--	--	--	\$ 785,000	--	--	--	1	--	--
EWA GEN CYPRESS POINT	\$ 2,100,000	--	--	--	1	--	--	--	\$ 2,100,000	--	--	--	1	--	--	--
EWA GEN HALEAKEA	--	\$ 1,456,000	--	--	--	2	--	--	--	\$ 1,456,000	--	--	--	2	--	--
EWA GEN LAS BRISAS	\$ 785,000	--	--	--	1	--	--	--	\$ 785,000	--	--	--	1	--	--	--
EWA GEN LATITUDES	--	\$ 1,106,000	--	--	--	1	--	--	--	\$ 1,106,000	--	--	--	1	--	--
EWA GEN LAULANI	--	\$ 840,000	--	--	--	1	--	--	--	\$ 840,000	--	--	--	1	--	--
EWA GEN LAULANI-TIDES	\$ 810,000	--	--	--	1	--	--	--	\$ 810,000	--	--	--	1	--	--	--
EWA GEN LAULANI-TRADES	--	\$ 860,000	--	--	--	1	--	--	--	\$ 860,000	--	--	--	1	--	--
EWA GEN LOMBARD WAY	\$ 670,000	--	--	--	1	--	--	--	\$ 670,000	--	--	--	1	--	--	--
EWA GEN NORTH PARK	--	\$ 850,000	--	--	--	1	--	--	--	\$ 850,000	--	--	--	1	--	--
EWA GEN PARKSIDE	\$ 840,000	\$ 857,000	-2.0%	\$ (17,000)	1	1	0.0%	0	\$ 840,000	\$ 857,000	-2.0%	\$ (17,000)	1	1	0.0%	0
EWA GEN SODA CREEK	\$ 890,000	--	--	--	1	--	--	--	\$ 890,000	--	--	--	1	--	--	--
EWA GEN SUMMERHILL	\$ 845,000	--	--	--	1	--	--	--	\$ 845,000	--	--	--	1	--	--	--

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# Single Family Homes Sold - January 2025 vs 2024

(Residential resales data, based on region and neighborhood groupings as listed in MLS)



Note: YTD sold counts reflect combined monthly "snapshots" of the reported MLS data from Jan. 1 to the end of the currently reported month.

	January				January				YTD				YTD			
	2025 Median	2024 Median	+/-	+/-	2025 Sold	2024 Sold	+/-	+/-	2025 Median	2024 Median	+/-	+/-	2025 Sold	2024 Sold	+/-	+/-
EWA GEN SUN TERRA	\$ 850,000	--	--	--	1	--	--	--	\$ 850,000	--	--	--	1	--	--	--
EWA GEN SUN TERRA SOUTH	\$ 878,000	--	--	--	1	--	--	--	\$ 878,000	--	--	--	1	--	--	--
EWA VILLAGES	\$ 784,500	\$ 815,000	-3.7%	\$ (30,500)	2	7	-71.4%	-5	\$ 784,500	\$ 815,000	-3.7%	\$ (30,500)	2	7	-71.4%	-5
HAWAIIAN HOMES LAND	--	\$ 500,000	--	--	--	1	--	--	--	\$ 500,000	--	--	--	1	--	--
HOAKALEI-KA MAKANA	\$ 1,200,000	\$ 1,300,000	-7.7%	\$ (100,000)	5	3	66.7%	2	\$ 1,200,000	\$ 1,300,000	-7.7%	\$ (100,000)	5	3	66.7%	2
HOAKALEI-KIPUKA	\$ 1,525,000	\$ 1,044,000	46.1%	\$ 481,000	1	1	0.0%	0	\$ 1,525,000	\$ 1,044,000	46.1%	\$ 481,000	1	1	0.0%	0
HOOPILI-HAAKEA	--	\$ 949,000	--	--	--	1	--	--	--	\$ 949,000	--	--	--	1	--	--
HOOPILI-MAMAHA	--	\$ 880,000	--	--	--	1	--	--	--	\$ 880,000	--	--	--	1	--	--
KAPOLEI	\$ 1,250,000	--	--	--	1	--	--	--	\$ 1,250,000	--	--	--	1	--	--	--
KAPOLEI-AELOA	\$ 875,000	--	--	--	1	--	--	--	\$ 875,000	--	--	--	1	--	--	--
KAPOLEI-IWALANI	\$ 1,109,999	\$ 870,000	27.6%	\$ 239,999	1	1	0.0%	0	\$ 1,109,999	\$ 870,000	27.6%	\$ 239,999	1	1	0.0%	0
KAPOLEI-KAI	\$ 780,000	--	--	--	1	--	--	--	\$ 780,000	--	--	--	1	--	--	--
KAPOLEI-KAWENA AT MEHANA	\$ 860,000	--	--	--	1	--	--	--	\$ 860,000	--	--	--	1	--	--	--
KAPOLEI-KEKUILANI	\$ 795,000	\$ 814,500	-2.4%	\$ (19,500)	1	2	-50.0%	-1	\$ 795,000	\$ 814,500	-2.4%	\$ (19,500)	1	2	-50.0%	-1
LEEWARD ESTATES	\$ 800,000	\$ 832,500	-3.9%	\$ (32,500)	1	2	-50.0%	-1	\$ 800,000	\$ 832,500	-3.9%	\$ (32,500)	1	2	-50.0%	-1
OCEAN POINTE	\$ 940,000	\$ 1,199,950	-21.7%	\$ (259,950)	3	2	50.0%	1	\$ 940,000	\$ 1,199,950	-21.7%	\$ (259,950)	3	2	50.0%	1
WESTLOCH ESTATES	\$ 807,500	\$ 890,000	-9.3%	\$ (82,500)	2	2	0.0%	0	\$ 807,500	\$ 890,000	-9.3%	\$ (82,500)	2	2	0.0%	0
<b>Ewa Plain Region</b>	<b>\$ 880,000</b>	<b>\$ 865,000</b>	<b>1.7%</b>	<b>\$ 15,000</b>	<b>33</b>	<b>34</b>	<b>-2.9%</b>	<b>-1</b>	<b>\$ 880,000</b>	<b>\$ 865,000</b>	<b>1.7%</b>	<b>\$ 15,000</b>	<b>33</b>	<b>34</b>	<b>-2.9%</b>	<b>-1</b>
<b>Hawaii Kai Region</b>																
HAAHAIONE-LOWER	\$ 1,375,000	\$ 1,400,000	\$ (0)	\$ (25,000)	1	1	\$ -	0	\$ 1,375,000	\$ 1,400,000	-1.8%	\$ (25,000)	1	1	0.0%	0
KALAMA VALLEY	\$ 1,180,000	\$ 1,250,000	-5.6%	\$ (70,000)	3	1	200.0%	2	\$ 1,180,000	\$ 1,250,000	-5.6%	\$ (70,000)	3	1	200.0%	2
KAMEHAME RIDGE	--	\$ 2,150,000	--	--	--	1	--	--	--	\$ 2,150,000	--	--	--	1	--	--
KAMILOIKI	--	\$ 1,350,000	--	--	--	1	--	--	--	\$ 1,350,000	--	--	--	1	--	--
KEALAULA KAI	--	\$ 2,500,000	--	--	--	1	--	--	--	\$ 2,500,000	--	--	--	1	--	--
KOKO HEAD TERRACE	\$ 1,120,000	\$ 935,500	19.7%	\$ 184,500	1	1	0.0%	0	\$ 1,120,000	\$ 935,500	19.7%	\$ 184,500	1	1	0.0%	0
LAULIMA	\$ 1,285,000	--	--	--	1	--	--	--	\$ 1,285,000	--	--	--	1	--	--	--
MARINERS RIDGE	\$ 1,600,000	\$ 1,737,500	-7.9%	\$ (137,500)	1	2	-50.0%	-1	\$ 1,600,000	\$ 1,737,500	-7.9%	\$ (137,500)	1	2	-50.0%	-1
QUEENS GATE	\$ 1,940,000	\$ 1,662,500	16.7%	\$ 277,500	2	2	0.0%	0	\$ 1,940,000	\$ 1,662,500	16.7%	\$ 277,500	2	2	0.0%	0
TRIANGLE	\$ 1,759,000	\$ 2,000,000	-12.1%	\$ (241,000)	1	1	0.0%	0	\$ 1,759,000	\$ 2,000,000	-12.1%	\$ (241,000)	1	1	0.0%	0
<b>Hawaii Kai Region</b>	<b>\$ 1,487,500</b>	<b>\$ 1,675,000</b>	<b>-11.2%</b>	<b>\$ (187,500)</b>	<b>10</b>	<b>11</b>	<b>-9.1%</b>	<b>-1</b>	<b>\$ 1,487,500</b>	<b>\$ 1,675,000</b>	<b>-11.2%</b>	<b>\$ (187,500)</b>	<b>10</b>	<b>11</b>	<b>-9.1%</b>	<b>-1</b>
<b>Kailua Region</b>																
AIKAHI PARK	--	\$ 1,650,000	--	--	--	1	--	--	--	\$ 1,650,000	--	--	--	1	--	--
BEACHSIDE	--	\$ 10,375,000	--	--	--	1	--	--	--	\$ 10,375,000	--	--	--	1	--	--
CNTRY CLUB KNOLL	--	\$ 1,725,000	--	--	--	1	--	--	--	\$ 1,725,000	--	--	--	1	--	--
COCONUT GROVE	\$ 1,175,000	\$ 1,472,500	-20.2%	\$ (297,500)	3	2	50.0%	1	\$ 1,175,000	\$ 1,472,500	-20.2%	\$ (297,500)	3	2	50.0%	1
ENCHANTED LAKE	\$ 1,048,000	\$ 1,900,000	-44.8%	\$ (852,000)	1	2	-50.0%	-1	\$ 1,048,000	\$ 1,900,000	-44.8%	\$ (852,000)	1	2	-50.0%	-1
HILLCREST	\$ 1,500,078	--	--	--	1	--	--	--	\$ 1,500,078	--	--	--	1	--	--	--
KAILUA ESTATES	--	\$ 2,000,000	--	--	--	1	--	--	--	\$ 2,000,000	--	--	--	1	--	--
KAIMALINO	--	\$ 2,450,000	--	--	--	1	--	--	--	\$ 2,450,000	--	--	--	1	--	--
KALAHEO HILLSIDE	--	\$ 1,475,000	--	--	--	1	--	--	--	\$ 1,475,000	--	--	--	1	--	--
KAOPA	\$ 1,610,000	--	--	--	1	--	--	--	\$ 1,610,000	--	--	--	1	--	--	--
KEOLU HILLS	\$ 1,875,000	\$ 1,460,000	28.4%	\$ 415,000	1	1	0.0%	0	\$ 1,875,000	\$ 1,460,000	28.4%	\$ 415,000	1	1	0.0%	0

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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**Single Family Homes Sold - January 2025 vs 2024**

(Residential resales data, based on region and neighborhood groupings as listed in MLS)



Note: YTD sold counts reflect combined monthly "snapshots" of the reported MLS data from Jan. 1 to the end of the currently reported month.

	January				January				YTD				YTD			
	2025 Median	2024 Median	+/-	+/-	2025 Sold	2024 Sold	+/-	+/-	2025 Median	2024 Median	+/-	+/-	2025 Sold	2024 Sold	+/-	+/-
<b>Kailua Region</b>	<b>\$ 1,555,039</b>	<b>\$ 1,725,000</b>	<b>-9.9%</b>	<b>\$ (169,961)</b>	<b>12</b>	<b>15</b>	<b>-20.0%</b>	<b>-3</b>	<b>\$ 1,555,039</b>	<b>\$ 1,725,000</b>	<b>-9.9%</b>	<b>\$ (169,961)</b>	<b>12</b>	<b>15</b>	<b>-20.0%</b>	<b>-3</b>
<b>Kaneohe Region</b>																
<b>Kaneohe Region</b>	<b>\$ 1,171,561</b>	<b>\$ 1,062,000</b>	<b>10.3%</b>	<b>\$ 109,561</b>	<b>18</b>	<b>16</b>	<b>12.5%</b>	<b>2</b>	<b>\$ 1,171,561</b>	<b>\$ 1,062,000</b>	<b>10.3%</b>	<b>\$ 109,561</b>	<b>18</b>	<b>16</b>	<b>12.5%</b>	<b>2</b>
<b>Leeward Region</b>																
<b>Leeward Region</b>	<b>\$ 607,000</b>	<b>\$ 649,000</b>	<b>-6.5%</b>	<b>\$ (42,000)</b>	<b>16</b>	<b>21</b>	<b>-23.8%</b>	<b>-5</b>	<b>\$ 607,000</b>	<b>\$ 649,000</b>	<b>-6.5%</b>	<b>\$ (42,000)</b>	<b>16</b>	<b>21</b>	<b>-23.8%</b>	<b>-5</b>

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**Single Family Homes Sold - January 2025 vs 2024**

(Residential resales data, based on region and neighborhood groupings as listed in MLS)



Note: YTD sold counts reflect combined monthly "snapshots" of the reported MLS data from Jan. 1 to the end of the currently reported month.

	<u>January</u>	<u>January</u>			<u>January</u>	<u>January</u>			<u>YTD</u>	<u>YTD</u>			<u>YTD</u>	<u>YTD</u>		
	<u>2025 Median</u>	<u>2024 Median</u>	<u>+/-</u>	<u>+/-</u>	<u>2025 Sold</u>	<u>2024 Sold</u>	<u>+/-</u>	<u>+/-</u>	<u>2025 Median</u>	<u>2024 Median</u>	<u>+/-</u>	<u>+/-</u>	<u>2025 Sold</u>	<u>2024 Sold</u>	<u>+/-</u>	<u>+/-</u>
<b>Makakilo Region</b>																
MAKAKILO-ANUHEA	--	\$ 1,150,000	--	--	--	1	--	--	--	\$ 1,150,000	--	--	--	1	--	--
MAKAKILO-HIGHLANDS	\$ 1,165,000	--	--	--	1	--	--	--	\$ 1,165,000	--	--	--	1	--	--	--
MAKAKILO-KAHIWELO	\$ 1,235,000	--	--	--	1	--	--	--	\$ 1,235,000	--	--	--	1	--	--	--
MAKAKILO-LOWER	--	\$ 790,000	--	--	--	1	--	--	--	\$ 790,000	--	--	--	1	--	--
MAKAKILO-UPPER	\$ 1,034,000	\$ 799,000	29.4%	\$ 235,000	3	1	200.0%	2	\$ 1,034,000	\$ 799,000	29.4%	\$ 235,000	3	1	200.0%	2
MAKAKILO-WEST HILLS	\$ 1,525,555	--	--	--	1	--	--	--	\$ 1,525,555	--	--	--	1	--	--	--
<b>Makakilo Region</b>	<b>\$ 1,132,000</b>	<b>\$ 799,000</b>	<b>41.7%</b>	<b>\$ 333,000</b>	<b>6</b>	<b>3</b>	<b>100.0%</b>	<b>3</b>	<b>\$ 1,132,000</b>	<b>\$ 799,000</b>	<b>41.7%</b>	<b>\$ 333,000</b>	<b>6</b>	<b>3</b>	<b>100.0%</b>	<b>3</b>
<b>Metro Region</b>																
ALEWA HEIGHTS	--	\$ 1,070,000	--	--	--	1	--	--	--	\$ 1,070,000	--	--	--	1	--	--
DOWSETT	--	\$ 1,280,000	--	--	--	1	--	--	--	\$ 1,280,000	--	--	--	1	--	--
KALIHI UKA	--	\$ 835,000	--	--	--	1	--	--	--	\$ 835,000	--	--	--	1	--	--
KALIHI VALLEY	\$ 1,435,000	\$ 1,142,500	25.6%	\$ 292,500	2	2	0.0%	0	\$ 1,435,000	\$ 1,142,500	25.6%	\$ 292,500	2	2	0.0%	0
KALIHI-LOWER	\$ 814,000	\$ 912,500	-10.8%	\$ (98,500)	2	2	0.0%	0	\$ 814,000	\$ 912,500	-10.8%	\$ (98,500)	2	2	0.0%	0
KALIHI-UPPER	\$ 1,135,000	--	--	--	1	--	--	--	\$ 1,135,000	--	--	--	1	--	--	--
KAMEHAMEHA HEIGHTS	\$ 1,020,000	--	--	--	1	--	--	--	\$ 1,020,000	--	--	--	1	--	--	--
KAPALAMA	\$ 925,000	\$ 1,310,000	-29.4%	\$ (385,000)	1	1	0.0%	0	\$ 925,000	\$ 1,310,000	-29.4%	\$ (385,000)	1	1	0.0%	0
KAPIOLANI	\$ 930,000	--	--	--	1	--	--	--	\$ 930,000	--	--	--	1	--	--	--
LAKESIDE	\$ 1,627,500	--	--	--	2	--	--	--	\$ 1,627,500	--	--	--	2	--	--	--
LILIHA	--	\$ 900,000	--	--	--	1	--	--	--	\$ 900,000	--	--	--	1	--	--
MAKIKI AREA	--	\$ 867,500	--	--	--	2	--	--	--	\$ 867,500	--	--	--	2	--	--
MAKIKI HEIGHTS	\$ 1,260,000	--	--	--	1	--	--	--	\$ 1,260,000	--	--	--	1	--	--	--
MANOA AREA	\$ 1,500,056	\$ 1,294,000	15.9%	\$ 206,056	2	2	0.0%	0	\$ 1,500,056	\$ 1,294,000	15.9%	\$ 206,056	2	2	0.0%	0
MANOA-LOWER	\$ 1,675,000	--	--	--	1	--	--	--	\$ 1,675,000	--	--	--	1	--	--	--
MANOA-UPPER	\$ 1,507,500	\$ 2,160,000	-30.2%	\$ (652,500)	2	1	100.0%	1	\$ 1,507,500	\$ 2,160,000	-30.2%	\$ (652,500)	2	1	100.0%	1
MANOA-WOODLAWN	--	\$ 1,488,888	--	--	--	1	--	--	--	\$ 1,488,888	--	--	--	1	--	--
MCCULLY	\$ 1,240,000	--	--	--	1	--	--	--	\$ 1,240,000	--	--	--	1	--	--	--
MOANALUA GARDENS	\$ 1,757,000	\$ 1,433,500	22.6%	\$ 323,500	1	2	-50.0%	-1	\$ 1,757,000	\$ 1,433,500	22.6%	\$ 323,500	1	2	-50.0%	-1
NUUANU AREA	\$ 1,335,001	\$ 1,283,500	4.0%	\$ 51,501	2	2	0.0%	0	\$ 1,335,001	\$ 1,283,500	4.0%	\$ 51,501	2	2	0.0%	0
NUUANU-LOWER	\$ 1,855,000	--	--	--	1	--	--	--	\$ 1,855,000	--	--	--	1	--	--	--
PAUOA VALLEY	\$ 1,285,750	--	--	--	2	--	--	--	\$ 1,285,750	--	--	--	2	--	--	--
PUNAHOU	\$ 1,002,000	--	--	--	1	--	--	--	\$ 1,002,000	--	--	--	1	--	--	--
PUNCHBOWL AREA	\$ 950,000	\$ 1,162,500	-18.3%	\$ (212,500)	1	2	-50.0%	-1	\$ 950,000	\$ 1,162,500	-18.3%	\$ (212,500)	1	2	-50.0%	-1
PUUNUI	\$ 1,455,000	--	--	--	1	--	--	--	\$ 1,455,000	--	--	--	1	--	--	--
SALT LAKE	--	\$ 1,525,000	--	--	--	1	--	--	--	\$ 1,525,000	--	--	--	1	--	--
UALAKAA	--	\$ 2,700,000	--	--	--	1	--	--	--	\$ 2,700,000	--	--	--	1	--	--
<b>Metro Region</b>	<b>\$ 1,310,000</b>	<b>\$ 1,237,000</b>	<b>5.9%</b>	<b>\$ 73,000</b>	<b>26</b>	<b>23</b>	<b>13.0%</b>	<b>3</b>	<b>\$ 1,310,000</b>	<b>\$ 1,237,000</b>	<b>5.9%</b>	<b>\$ 73,000</b>	<b>26</b>	<b>23</b>	<b>13.0%</b>	<b>3</b>
<b>North Shore Region</b>																
KAWAILOA-NORTH SHORE	\$ 3,775,000	\$ 14,400,000	-73.8%	\$ (10,625,000)	2	1	100.0%	1	\$ 3,775,000	\$ 14,400,000	-73.8%	\$ (10,625,000)	2	1	100.0%	1
LAIE	--	\$ 1,100,000	--	--	--	1	--	--	--	\$ 1,100,000	--	--	--	1	--	--
MOKULEIA	\$ 1,825,000	\$ 3,200,000	-43.0%	\$ (1,375,000)	2	1	100.0%	1	\$ 1,825,000	\$ 3,200,000	-43.0%	\$ (1,375,000)	2	1	100.0%	1
PAALAAKAI	\$ 750,000	--	--	--	1	--	--	--	\$ 750,000	--	--	--	1	--	--	--

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**Single Family Homes Sold - January 2025 vs 2024**

(Residential resales data, based on region and neighborhood groupings as listed in MLS)



Note: YTD sold counts reflect combined monthly "snapshots" of the reported MLS data from Jan. 1 to the end of the currently reported month.

	January				January				YTD				YTD			
	2025 Median	2024 Median	+/-	+/-	2025 Sold	2024 Sold	+/-	+/-	2025 Median	2024 Median	+/-	+/-	2025 Sold	2024 Sold	+/-	+/-
PUPUKEA	\$ 2,810,000	--	--	--	1	--	--	--	\$ 2,810,000	--	--	--	1	--	--	--
SUNSET AREA	\$ 4,625,000	--	--	--	2	--	--	--	\$ 4,625,000	--	--	--	2	--	--	--
SUNSET/VELZY	\$ 2,200,000	--	--	--	1	--	--	--	\$ 2,200,000	--	--	--	1	--	--	--
WAIALUA	--	\$ 717,500	--	--	--	2	--	--	--	\$ 717,500	--	--	--	2	--	--
<b>North Shore Region</b>	<b>\$ 2,350,000</b>	<b>\$ 1,100,000</b>	<b>113.6%</b>	<b>\$ 1,250,000</b>	<b>9</b>	<b>5</b>	<b>80.0%</b>	<b>4</b>	<b>\$ 2,350,000</b>	<b>\$ 1,100,000</b>	<b>113.6%</b>	<b>\$ 1,250,000</b>	<b>9</b>	<b>5</b>	<b>80.0%</b>	<b>4</b>
<b>Pearl City Region</b>																
AIEA AREA	\$ 1,027,000	--	--	--	2	--	--	--	\$ 1,027,000	--	--	--	2	--	--	--
AIEA HEIGHTS	\$ 1,408,750	\$ 1,010,000	39.5%	\$ 398,750	2	5	-60.0%	-3	\$ 1,408,750	\$ 1,010,000	39.5%	\$ 398,750	2	5	-60.0%	-3
FOSTER VILLAGE	\$ 1,300,000	--	--	--	2	--	--	--	\$ 1,300,000	--	--	--	2	--	--	--
HALAWA	\$ 1,065,000	\$ 886,200	20.2%	\$ 178,800	2	1	100.0%	1	\$ 1,065,000	\$ 886,200	20.2%	\$ 178,800	2	1	100.0%	1
NEWTOWN	--	\$ 1,500,000	--	--	--	1	--	--	--	\$ 1,500,000	--	--	--	1	--	--
PACIFIC PALISADES	\$ 1,100,000	\$ 670,000	64.2%	\$ 430,000	1	1	0.0%	0	\$ 1,100,000	\$ 670,000	64.2%	\$ 430,000	1	1	0.0%	0
PEARL CITY-UPPER	\$ 1,162,500	\$ 775,000	50.0%	\$ 387,500	4	1	300.0%	3	\$ 1,162,500	\$ 775,000	50.0%	\$ 387,500	4	1	300.0%	3
PEARLRIDGE	--	\$ 1,100,000	--	--	--	2	--	--	--	\$ 1,100,000	--	--	--	2	--	--
ROYAL SUMMIT	\$ 1,700,000	--	--	--	1	--	--	--	\$ 1,700,000	--	--	--	1	--	--	--
WAILUNA	--	\$ 1,100,000	--	--	--	1	--	--	--	\$ 1,100,000	--	--	--	1	--	--
WAIMALU	\$ 940,000	\$ 866,016	8.5%	\$ 73,984	2	2	0.0%	0	\$ 940,000	\$ 866,016	8.5%	\$ 73,984	2	2	0.0%	0
<b>Pearl City Region</b>	<b>\$ 1,162,500</b>	<b>\$ 977,500</b>	<b>18.9%</b>	<b>\$ 185,000</b>	<b>16</b>	<b>14</b>	<b>14.3%</b>	<b>2</b>	<b>\$ 1,162,500</b>	<b>\$ 977,500</b>	<b>18.9%</b>	<b>\$ 185,000</b>	<b>16</b>	<b>14</b>	<b>14.3%</b>	<b>2</b>
<b>Waipahu Region</b>																
BUSINESS	\$ 730,000	--	--	--	1	--	--	--	\$ 730,000	--	--	--	1	--	--	--
HARBOR VIEW	\$ 875,000	\$ 1,130,000	-22.6%	\$ (255,000)	2	1	100.0%	1	\$ 875,000	\$ 1,130,000	-22.6%	\$ (255,000)	2	1	100.0%	1
ROBINSON HEIGHTS	\$ 853,000	--	--	--	1	--	--	--	\$ 853,000	--	--	--	1	--	--	--
ROYAL KUNIA	\$ 860,000	\$ 975,000	-11.8%	\$ (115,000)	1	1	0.0%	0	\$ 860,000	\$ 975,000	-11.8%	\$ (115,000)	1	1	0.0%	0
SEAVIEW	\$ 1,160,000	--	--	--	1	--	--	--	\$ 1,160,000	--	--	--	1	--	--	--
WAIKELE	\$ 1,075,000	--	--	--	2	--	--	--	\$ 1,075,000	--	--	--	2	--	--	--
WAIKELE-RENAISSANCE	\$ 1,050,000	--	--	--	2	--	--	--	\$ 1,050,000	--	--	--	2	--	--	--
WAIPAHU ESTATES	\$ 997,000	\$ 870,000	14.6%	\$ 127,000	1	1	0.0%	0	\$ 997,000	\$ 870,000	14.6%	\$ 127,000	1	1	0.0%	0
WAIPAHU TRIANGLE	\$ 1,450,000	\$ 950,000	52.6%	\$ 500,000	1	1	0.0%	0	\$ 1,450,000	\$ 950,000	52.6%	\$ 500,000	1	1	0.0%	0
WAIPAHU-LOWER	\$ 1,625,000	\$ 845,000	92.3%	\$ 780,000	2	2	0.0%	0	\$ 1,625,000	\$ 845,000	92.3%	\$ 780,000	2	2	0.0%	0
WAIPIO GENTRY	--	\$ 915,000	--	--	--	1	--	--	--	\$ 915,000	--	--	--	1	--	--
<b>Waipahu Region</b>	<b>\$ 958,500</b>	<b>\$ 950,000</b>	<b>0.9%</b>	<b>\$ 8,500</b>	<b>14</b>	<b>7</b>	<b>100.0%</b>	<b>7</b>	<b>\$ 958,500</b>	<b>\$ 950,000</b>	<b>0.9%</b>	<b>\$ 8,500</b>	<b>14</b>	<b>7</b>	<b>100.0%</b>	<b>7</b>

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**Condos Sold - January 2025 vs 2024**

(Residential resales data, based on region and neighborhood groupings as listed in MLS)



Note: YTD sold counts reflect combined monthly "snapshots" of the reported MLS data from Jan. 1 to the end of the currently reported month.

	<u>January</u>	<u>January</u>			<u>January</u>	<u>January</u>			<u>YTD</u>	<u>YTD</u>			<u>YTD</u>	<u>YTD</u>		
	<u>2025 Median</u>	<u>2024 Median</u>	<u>+/-</u>	<u>+/-</u>	<u>2025 Sold</u>	<u>2024 Sold</u>	<u>+/-</u>	<u>+/-</u>	<u>2025 Median</u>	<u>2024 Median</u>	<u>+/-</u>	<u>+/-</u>	<u>2025 Sold</u>	<u>2024 Sold</u>	<u>+/-</u>	<u>+/-</u>
<b>Central Region</b>																
LAUNANI VALLEY	\$ 541,500	\$ 650,000	-16.7%	\$ (108,500)	2	1	100.0%	1	\$ 541,500	\$ 650,000	-16.7%	\$ (108,500)	2	1	100.0%	1
MILILANI AREA	\$ 607,500	\$ 548,000	10.9%	\$ 59,500	12	8	50.0%	4	\$ 607,500	\$ 548,000	10.9%	\$ 59,500	12	8	50.0%	4
MILILANI MAUKA	\$ 595,000	\$ 665,000	-10.5%	\$ (70,000)	5	3	66.7%	2	\$ 595,000	\$ 665,000	-10.5%	\$ (70,000)	5	3	66.7%	2
WAHIAWA HEIGHTS	--	\$ 400,000	--	--	--	1	--	--	--	\$ 400,000	--	--	--	1	--	--
WAIPIO ACRES/WAIKALANI WOODLANDS	\$ 390,000	\$ 380,000	2.6%	\$ 10,000	1	6	-83.3%	-5	\$ 390,000	\$ 380,000	2.6%	\$ 10,000	1	6	-83.3%	-5
WILIKINA	\$ 310,000	\$ 328,000	-5.5%	\$ (18,000)	1	1	0.0%	0	\$ 310,000	\$ 328,000	-5.5%	\$ (18,000)	1	1	0.0%	0
<b>Central Region</b>	<b>\$ 565,000</b>	<b>\$ 507,500</b>	<b>11.3%</b>	<b>\$ 57,500</b>	<b>21</b>	<b>20</b>	<b>5.0%</b>	<b>1</b>	<b>\$ 565,000</b>	<b>\$ 507,500</b>	<b>11.3%</b>	<b>\$ 57,500</b>	<b>21</b>	<b>20</b>	<b>5.0%</b>	<b>1</b>
<b>Diamond Head Region</b>																
DIAMOND HEAD	\$ 567,000	\$ 607,000	-6.6%	\$ (40,000)	4	5	-20.0%	-1	\$ 567,000	\$ 607,000	-6.6%	\$ (40,000)	4	5	-20.0%	-1
KAHALA AREA	\$ 1,050,000	--	--	--	1	--	--	--	\$ 1,050,000	--	--	--	1	--	--	--
KAIMUKI	\$ 678,000	--	--	--	1	--	--	--	\$ 678,000	--	--	--	1	--	--	--
KAPAHULU	\$ 475,000	--	--	--	1	--	--	--	\$ 475,000	--	--	--	1	--	--	--
PALOLO	--	\$ 239,700	--	--	--	1	--	--	--	\$ 239,700	--	--	--	1	--	--
ST. LOUIS	--	\$ 675,000	--	--	--	1	--	--	--	\$ 675,000	--	--	--	1	--	--
WAIALAE NUI VLY	\$ 700,000	\$ 655,000	6.9%	\$ 45,000	1	4	-75.0%	-3	\$ 700,000	\$ 655,000	6.9%	\$ 45,000	1	4	-75.0%	-3
<b>Diamond Head Region</b>	<b>\$ 636,000</b>	<b>\$ 645,000</b>	<b>-1.4%</b>	<b>\$ (9,000)</b>	<b>8</b>	<b>11</b>	<b>-27.3%</b>	<b>-3</b>	<b>\$ 636,000</b>	<b>\$ 645,000</b>	<b>-1.4%</b>	<b>\$ (9,000)</b>	<b>8</b>	<b>11</b>	<b>-27.3%</b>	<b>-3</b>
<b>Ewa Plain Region</b>																
EWA	\$ 486,500	\$ 615,000	-20.9%	\$ (128,500)	4	3	33.3%	1	\$ 486,500	\$ 615,000	-20.9%	\$ (128,500)	4	3	33.3%	1
EWA BEACH	\$ 480,000	--	--	--	1	--	--	--	\$ 480,000	--	--	--	1	--	--	--
EWA GEN	--	\$ 600,000	--	--	--	1	--	--	--	\$ 600,000	--	--	--	1	--	--
EWA GEN SUN TERRA ON THE PARK	\$ 470,000	--	--	--	2	--	--	--	\$ 470,000	--	--	--	2	--	--	--
HOAKALEI-KA MAKANA	\$ 810,000	--	--	--	1	--	--	--	\$ 810,000	--	--	--	1	--	--	--
HOAKALEI-LEI PAUKU	\$ 805,000	--	--	--	1	--	--	--	\$ 805,000	--	--	--	1	--	--	--
HOOPILI-AKOKO	\$ 735,000	--	--	--	1	--	--	--	\$ 735,000	--	--	--	1	--	--	--
HOOPILI-HINAHINA	\$ 750,000	--	--	--	1	--	--	--	\$ 750,000	--	--	--	1	--	--	--
HOOPILI-ILIAHI	--	\$ 629,500	--	--	--	2	--	--	--	\$ 629,500	--	--	--	2	--	--
HOOPILI-KAIKEA	\$ 435,000	--	--	--	1	--	--	--	\$ 435,000	--	--	--	1	--	--	--
KAPOLEI	\$ 585,000	\$ 565,000	3.5%	\$ 20,000	1	3	-66.7%	-2	\$ 585,000	\$ 565,000	3.5%	\$ 20,000	1	3	-66.7%	-2
KAPOLEI-KAHIKU AT MEHANA	\$ 832,000	--	--	--	2	--	--	--	\$ 832,000	--	--	--	2	--	--	--
KAPOLEI-MEHANA-MANAWA	\$ 700,000	--	--	--	1	--	--	--	\$ 700,000	--	--	--	1	--	--	--
KAPOLEI-MEHANA-NANALA	\$ 685,000	--	--	--	1	--	--	--	\$ 685,000	--	--	--	1	--	--	--
KAPOLEI-MEHANA-OLINO	\$ 748,000	\$ 755,000	-0.9%	\$ (7,000)	1	1	0.0%	0	\$ 748,000	\$ 755,000	-0.9%	\$ (7,000)	1	1	0.0%	0
KO OLINA	\$ 1,305,000	--	--	--	4	--	--	--	\$ 1,305,000	--	--	--	4	--	--	--
OCEAN POINTE	\$ 710,000	\$ 702,500	1.1%	\$ 7,500	5	8	-37.5%	-3	\$ 710,000	\$ 702,500	1.1%	\$ 7,500	5	8	-37.5%	-3
<b>Ewa Plain Region</b>	<b>\$ 710,000</b>	<b>\$ 635,000</b>	<b>11.8%</b>	<b>\$ 75,000</b>	<b>27</b>	<b>18</b>	<b>50.0%</b>	<b>9</b>	<b>\$ 710,000</b>	<b>\$ 635,000</b>	<b>11.8%</b>	<b>\$ 75,000</b>	<b>27</b>	<b>18</b>	<b>50.0%</b>	<b>9</b>
<b>Hawaii Kai Region</b>																
HAAHAIONE-LOWER	\$ 655,000	\$ 774,000	-15.4%	\$ (119,000)	4	2	100.0%	2	\$ 655,000	\$ 774,000	-15.4%	\$ (119,000)	4	2	100.0%	2
WEST MARINA	\$ 800,000	\$ 765,000	4.6%	\$ 35,000	7	4	75.0%	3	\$ 800,000	\$ 765,000	4.6%	\$ 35,000	7	4	75.0%	3
<b>Hawaii Kai Region</b>	<b>\$ 740,000</b>	<b>\$ 774,000</b>	<b>-4.4%</b>	<b>\$ (34,000)</b>	<b>11</b>	<b>6</b>	<b>83.3%</b>	<b>5</b>	<b>\$ 740,000</b>	<b>\$ 774,000</b>	<b>-4.4%</b>	<b>\$ (34,000)</b>	<b>11</b>	<b>6</b>	<b>83.3%</b>	<b>5</b>

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**Condos Sold - January 2025 vs 2024**

(Residential resales data, based on region and neighborhood groupings as listed in MLS)



Note: YTD sold counts reflect combined monthly "snapshots" of the reported MLS data from Jan. 1 to the end of the currently reported month.

	January				January				YTD				YTD			
	2025 Median	2024 Median	+/-	+/-	2025 Sold	2024 Sold	+/-	+/-	2025 Median	2024 Median	+/-	+/-	2025 Sold	2024 Sold	+/-	+/-
<b>Kailua Region</b>																
AIKAHI PARK	--	\$ 780,000	--	--	--	1	--	--	--	\$ 780,000	--	--	--	1	--	--
BLUESTONE	--	\$ 1,150,000	--	--	--	1	--	--	--	\$ 1,150,000	--	--	--	1	--	--
KAILUA TOWN	\$ 800,000	\$ 650,000	23.1%	\$ 150,000	5	5	0.0%	0	\$ 800,000	\$ 650,000	23.1%	\$ 150,000	5	5	0.0%	0
KUKILAKILA	\$ 1,082,500	--	--	--	2	--	--	--	\$ 1,082,500	--	--	--	2	--	--	--
WAIMANALO	--	\$ 730,000	--	--	--	1	--	--	--	\$ 730,000	--	--	--	1	--	--
<b>Kailua Region</b>	<b>\$ 975,000</b>	<b>\$ 755,000</b>	<b>29.1%</b>	<b>\$ 220,000</b>	<b>7</b>	<b>8</b>	<b>-12.5%</b>	<b>-1</b>	<b>\$ 975,000</b>	<b>\$ 755,000</b>	<b>29.1%</b>	<b>\$ 220,000</b>	<b>7</b>	<b>8</b>	<b>-12.5%</b>	<b>-1</b>
<b>Kaneohe Region</b>																
COUNTRY CLUB	\$ 960,000	\$ 880,000	9.1%	\$ 80,000	1	1	0.0%	0	\$ 960,000	\$ 880,000	9.1%	\$ 80,000	1	1	0.0%	0
HAIKU PLANTATION	\$ 816,000	--	--	--	1	--	--	--	\$ 816,000	--	--	--	1	--	--	--
HAIKU VILLAGE	\$ 860,000	--	--	--	1	--	--	--	\$ 860,000	--	--	--	1	--	--	--
KAAAWA	\$ 570,000	--	--	--	1	--	--	--	\$ 570,000	--	--	--	1	--	--	--
LILIPUNA	--	\$ 715,000	--	--	--	2	--	--	--	\$ 715,000	--	--	--	2	--	--
MAHALANI	--	\$ 825,000	--	--	--	1	--	--	--	\$ 825,000	--	--	--	1	--	--
PUNALUU	\$ 435,000	--	--	--	2	--	--	--	\$ 435,000	--	--	--	2	--	--	--
PUUALII	\$ 880,000	\$ 572,500	53.7%	\$ 307,500	1	2	-50.0%	-1	\$ 880,000	\$ 572,500	53.7%	\$ 307,500	1	2	-50.0%	-1
WINDWARD VALLEY	\$ 623,500	\$ 752,500	-17.1%	\$ (129,000)	2	2	0.0%	0	\$ 623,500	\$ 752,500	-17.1%	\$ (129,000)	2	2	0.0%	0
WINDWARD ESTATES	\$ 692,600	\$ 703,750	-1.6%	\$ (11,150)	5	2	150.0%	3	\$ 692,600	\$ 703,750	-1.6%	\$ (11,150)	5	2	150.0%	3
<b>Kaneohe Region</b>	<b>\$ 698,800</b>	<b>\$ 752,500</b>	<b>-7.1%</b>	<b>\$ (53,700)</b>	<b>14</b>	<b>10</b>	<b>40.0%</b>	<b>4</b>	<b>\$ 698,800</b>	<b>\$ 752,500</b>	<b>-7.1%</b>	<b>\$ (53,700)</b>	<b>14</b>	<b>10</b>	<b>40.0%</b>	<b>4</b>
<b>Leeward Region</b>																
MAILI	\$ 322,500	\$ 300,000	7.5%	\$ 22,500	4	1	300.0%	3	\$ 322,500	\$ 300,000	7.5%	\$ 22,500	4	1	300.0%	3
MAKAHA	\$ 280,000	\$ 332,500	-15.8%	\$ (52,500)	6	6	0.0%	0	\$ 280,000	\$ 332,500	-15.8%	\$ (52,500)	6	6	0.0%	0
WAIANA E	\$ 207,950	\$ 250,000	-16.8%	\$ (42,050)	4	1	300.0%	3	\$ 207,950	\$ 250,000	-16.8%	\$ (42,050)	4	1	300.0%	3
<b>Leeward Region</b>	<b>\$ 280,000</b>	<b>\$ 310,000</b>	<b>-9.7%</b>	<b>\$ (30,000)</b>	<b>14</b>	<b>8</b>	<b>75.0%</b>	<b>6</b>	<b>\$ 280,000</b>	<b>\$ 310,000</b>	<b>-9.7%</b>	<b>\$ (30,000)</b>	<b>14</b>	<b>8</b>	<b>75.0%</b>	<b>6</b>
<b>Makakilo Region</b>																
MAKAKILO-UPPER	\$ 500,000	\$ 532,500	-6.1%	\$ (32,500)	5	6	-16.7%	-1	\$ 500,000	\$ 532,500	-6.1%	\$ (32,500)	5	6	-16.7%	-1
<b>Makakilo Region</b>	<b>\$ 500,000</b>	<b>\$ 532,500</b>	<b>-6.1%</b>	<b>\$ (32,500)</b>	<b>5</b>	<b>6</b>	<b>-16.7%</b>	<b>-1</b>	<b>\$ 500,000</b>	<b>\$ 532,500</b>	<b>-6.1%</b>	<b>\$ (32,500)</b>	<b>5</b>	<b>6</b>	<b>-16.7%</b>	<b>-1</b>
<b>Metro Region</b>																
ALA MOANA	\$ 699,950	\$ 525,000	33.3%	\$ 174,950	6	7	-14.3%	-1	\$ 699,950	\$ 525,000	33.3%	\$ 174,950	6	7	-14.3%	-1
CHINATOWN	\$ 568,125	\$ 506,000	12.3%	\$ 62,125	2	4	-50.0%	-2	\$ 568,125	\$ 506,000	12.3%	\$ 62,125	2	4	-50.0%	-2
DOWNTOWN	\$ 385,000	\$ 350,000	10.0%	\$ 35,000	11	9	22.2%	2	\$ 385,000	\$ 350,000	10.0%	\$ 35,000	11	9	22.2%	2
HOLIDAY MART	\$ 392,500	\$ 305,000	28.7%	\$ 87,500	10	6	66.7%	4	\$ 392,500	\$ 305,000	28.7%	\$ 87,500	10	6	66.7%	4
KAKAAKO	\$ 857,500	\$ 827,000	3.7%	\$ 30,500	36	19	89.5%	17	\$ 857,500	\$ 827,000	3.7%	\$ 30,500	36	19	89.5%	17
KALIHI AREA	--	\$ 355,000	--	--	--	4	--	--	--	\$ 355,000	--	--	--	4	--	--
KALIHI-LOWER	\$ 287,000	--	--	--	2	--	--	--	\$ 287,000	--	--	--	2	--	--	--
KAPALAMA	--	\$ 332,500	--	--	--	2	--	--	--	\$ 332,500	--	--	--	2	--	--
KAPIO/KINAU/WARD	\$ 285,000	\$ 245,000	16.3%	\$ 40,000	3	1	200.0%	2	\$ 285,000	\$ 245,000	16.3%	\$ 40,000	3	1	200.0%	2

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	January				January				YTD				YTD			
	2025 Median	2024 Median	+/-	+/-	2025 Sold	2024 Sold	+/-	+/-	2025 Median	2024 Median	+/-	+/-	2025 Sold	2024 Sold	+/-	+/-
KAPIOLANI	\$ 525,000	\$ 350,000	50.0%	\$ 175,000	7	4	75.0%	3	\$ 525,000	\$ 350,000	50.0%	\$ 175,000	7	4	75.0%	3
LILIHA	--	\$ 380,000	--	--	--	1	--	--	--	\$ 380,000	--	--	--	1	--	--
MAKIKI	\$ 260,000	\$ 345,000	-24.6%	\$ (85,000)	1	3	-66.7%	-2	\$ 260,000	\$ 345,000	-24.6%	\$ (85,000)	1	3	-66.7%	-2
MAKIKI AREA	\$ 305,000	\$ 403,500	-24.4%	\$ (98,500)	6	8	-25.0%	-2	\$ 305,000	\$ 403,500	-24.4%	\$ (98,500)	6	8	-25.0%	-2
MCCULLY	\$ 405,000	\$ 220,000	84.1%	\$ 185,000	1	1	0.0%	0	\$ 405,000	\$ 220,000	84.1%	\$ 185,000	1	1	0.0%	0
MOANALUA VALLEY	--	\$ 875,000	--	--	--	1	--	--	--	\$ 875,000	--	--	--	1	--	--
MOILILI	\$ 467,500	\$ 422,500	10.7%	\$ 45,000	4	8	-50.0%	-4	\$ 467,500	\$ 422,500	10.7%	\$ 45,000	4	8	-50.0%	-4
NUUANU-LOWER	\$ 460,000	\$ 680,000	-32.4%	\$ (220,000)	1	1	0.0%	0	\$ 460,000	\$ 680,000	-32.4%	\$ (220,000)	1	1	0.0%	0
PALAMA	\$ 318,000	--	--	--	1	--	--	--	\$ 318,000	--	--	--	1	--	--	--
PAWAA	\$ 225,000	\$ 382,000	-41.1%	\$ (157,000)	3	4	-25.0%	-1	\$ 225,000	\$ 382,000	-41.1%	\$ (157,000)	3	4	-25.0%	-1
PUNAHOU	--	\$ 509,613	--	--	--	3	--	--	--	\$ 509,613	--	--	--	3	--	--
PUNCHBOWL AREA	\$ 270,000	\$ 429,500	-37.1%	\$ (159,500)	3	2	50.0%	1	\$ 270,000	\$ 429,500	-37.1%	\$ (159,500)	3	2	50.0%	1
PUNCHBOWL-LOWER	\$ 287,500	\$ 410,000	-29.9%	\$ (122,500)	2	1	100.0%	1	\$ 287,500	\$ 410,000	-29.9%	\$ (122,500)	2	1	100.0%	1
SALT LAKE	\$ 479,000	\$ 395,000	21.3%	\$ 84,000	12	8	50.0%	4	\$ 479,000	\$ 395,000	21.3%	\$ 84,000	12	8	50.0%	4
UNIVERSITY	\$ 310,000	--	--	--	1	--	--	--	\$ 310,000	--	--	--	1	--	--	--
WAIKIKI	\$ 479,000	\$ 424,500	12.8%	\$ 54,500	65	70	-7.1%	-5	\$ 479,000	\$ 424,500	12.8%	\$ 54,500	65	70	-7.1%	-5
<b>Metro Region</b>	<b>\$ 495,000</b>	<b>\$ 435,000</b>	<b>13.8%</b>	<b>\$ 60,000</b>	<b>177</b>	<b>167</b>	<b>6.0%</b>	<b>10</b>	<b>\$ 495,000</b>	<b>\$ 435,000</b>	<b>13.8%</b>	<b>\$ 60,000</b>	<b>177</b>	<b>167</b>	<b>6.0%</b>	<b>10</b>
<b>North Shore Region</b>																
BEACH PARKS	\$ 995,000	--	--	--	1	--	--	--	\$ 995,000	--	--	--	1	--	--	--
MOKULEIA	\$ 680,000	--	--	--	1	--	--	--	\$ 680,000	--	--	--	1	--	--	--
WAIALUA	\$ 448,000	\$ 440,000	1.8%	\$ 8,000	3	3	0.0%	0	\$ 448,000	\$ 440,000	1.8%	\$ 8,000	3	3	0.0%	0
<b>North Shore Region</b>	<b>\$ 450,000</b>	<b>\$ 440,000</b>	<b>2.3%</b>	<b>\$ 10,000</b>	<b>5</b>	<b>3</b>	<b>66.7%</b>	<b>2</b>	<b>\$ 450,000</b>	<b>\$ 440,000</b>	<b>2.3%</b>	<b>\$ 10,000</b>	<b>5</b>	<b>3</b>	<b>66.7%</b>	<b>2</b>
<b>Pearl City Region</b>																
HALAWA	\$ 542,500	\$ 546,500	-0.7%	\$ (4,000)	4	2	100.0%	2	\$ 542,500	\$ 546,500	-0.7%	\$ (4,000)	4	2	100.0%	2
MANANA	\$ 340,000	\$ 264,500	28.5%	\$ 75,500	1	6	-83.3%	-5	\$ 340,000	\$ 264,500	28.5%	\$ 75,500	1	6	-83.3%	-5
NAVY/FEDERAL	--	\$ 448,000	--	--	--	1	--	--	--	\$ 448,000	--	--	--	1	--	--
NEWTOWN	\$ 640,000	--	--	--	1	--	--	--	\$ 640,000	--	--	--	1	--	--	--
PEARL CITY-UPPER	\$ 430,000	--	--	--	1	--	--	--	\$ 430,000	--	--	--	1	--	--	--
PEARLRIDGE	\$ 540,000	\$ 422,500	27.8%	\$ 117,500	7	10	-30.0%	-3	\$ 540,000	\$ 422,500	27.8%	\$ 117,500	7	10	-30.0%	-3
<b>Pearl City Region</b>	<b>\$ 515,000</b>	<b>\$ 415,000</b>	<b>24.1%</b>	<b>\$ 100,000</b>	<b>14</b>	<b>19</b>	<b>-26.3%</b>	<b>-5</b>	<b>\$ 515,000</b>	<b>\$ 415,000</b>	<b>24.1%</b>	<b>\$ 100,000</b>	<b>14</b>	<b>19</b>	<b>-26.3%</b>	<b>-5</b>
<b>Waipahu Region</b>																
ROYAL KUNIA	\$ 525,000	--	--	--	1	--	--	--	\$ 525,000	--	--	--	1	--	--	--
WAIKELE	\$ 599,500	\$ 557,500	7.5%	\$ 42,000	2	6	-66.7%	-4	\$ 599,500	\$ 557,500	7.5%	\$ 42,000	2	6	-66.7%	-4
WAIPAHU-LOWER	\$ 322,000	\$ 419,998	-23.3%	\$ (97,998)	3	4	-25.0%	-1	\$ 322,000	\$ 419,998	-23.3%	\$ (97,998)	3	4	-25.0%	-1
WAIPIO GENTRY	\$ 500,000	\$ 525,000	-4.8%	\$ (25,000)	3	6	-50.0%	-3	\$ 500,000	\$ 525,000	-4.8%	\$ (25,000)	3	6	-50.0%	-3
<b>Waipahu Region</b>	<b>\$ 500,000</b>	<b>\$ 525,000</b>	<b>-4.8%</b>	<b>\$ (25,000)</b>	<b>9</b>	<b>16</b>	<b>-43.8%</b>	<b>-7</b>	<b>\$ 500,000</b>	<b>\$ 525,000</b>	<b>-4.8%</b>	<b>\$ (25,000)</b>	<b>9</b>	<b>16</b>	<b>-43.8%</b>	<b>-7</b>

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